



NAHAC

Tiered Compensation for Participating Housing Counseling Agencies (HCAs) - Proposed

	Current	Potential
	<u>Completed Counseling Session</u>	
Tier 1: HCA assists borrower to complete pre-qualification assessment, performs counseling session	None	\$100 - regardless of eligibility outcome
	<u>Set-Up Complete</u>	
Tier 2: Application submitted to NAHAC in its entirety (Level 1 Review)	\$150 per file	\$150 per file (unchanged)
	<u>Successfully Funded</u>	
Tier 3: File is approved and funded	\$100 per file	\$150 per file
Total Potential Compensation – Per File	\$ 250	\$ 400