

Hardest Hit Fund Compensation Structure - Comparison with Other States

California Hardest Hit Program		
Payable Outcome	Payment Amount	Description/Guidelines
Initial Counseling/Eligibility Screening	\$200	Eligible for payment on both eligible and ineligible files as long as ineligible files are borderline in terms of eligibility. If client is clearly ineligible due to not meeting eligibility criteria, then it is not entered in the portal and agency is not reimbursed.
Homeowner Document Submission	\$200	If 85% of the clients who completed sessions the previous month submit all of their initial required documents by the time of the next report card, agency is paid \$200 per client.
Assistance Funded	\$100	If clients are funded for assistance, agency is eligible for a \$100 payment for each funded file.

Illinois Hardest Hit Program		
Payable Outcome	Payment Amount	Description/Guidelines
Full Application Submission	\$650	Eligible for payment if a complete eligible file is submitted. This includes gathering all documents required for a complete submission.
Full Application Submitted Within 30 days of Assignment	\$100	Eligible for an incentive payment of \$100 for every approved file if the complete application was submitted within 30 days of receiving the referral.
Title Search and Document Recording	\$300	For eligible files, agencies are paid \$300 for ordering a title search and then recording the signed assistance agreements.

New Jersey Hardest Hit Program		
Payable Outcome	Payment Amount	Description/Guidelines
Full Application Submission	\$600	Eligible for payment if a complete file, eligible or ineligible, is submitted. This includes gathering all documents required for a complete submission.