



Tiered Compensation for Participating HCAs - Proposed

	Previous	Current	Proposed
	<u>Completed Program Pre-Qualification</u>		
Tier 1: HCA assists borrower to complete NAHAC program pre-qualification	None	\$100 - regardless of eligibility outcome	\$50 - regardless of eligibility outcome
Tier 2: Application submitted to NAHAC in its entirety (Level 1 Review)	\$150 per file	<u>Set-Up Complete</u> \$150 per file	\$400 per file
Tier 3: File is approved and funded	\$100 per file	<u>Successfully Funded</u> \$150 per file	\$50 per file
Total Potential Compensation Per File	\$250	\$400	\$500