

EXHIBIT 2
Program Allocations

| | | | |
|--|-----------------------|---|-----------------------|
| Total Program Participation Cap: \$196,247,650 | | | |
| Permitted Expenses: \$25,247,676 | | | |
| Current Allocations | | Proposed Allocations | |
| Program | Allocation Amount | Program | Allocation Amount |
| Principal Reduction (B1) | 78,533,057.00 | Principal Reduciton (B1) | 78,533,057.00 |
| Second Mortgage Reduction Plan (B2) | 8,494,267.00 | Second Mortgage Reduction Plan (B2) | 8,494,267.00 |
| <i>Short-Sale Acceleration Program (B3)</i> | 289,179.00 | <i>Short-Sale Acceleration Program (B3)</i> | 289,179.00 |
| <i>Mortgage Assistance (B4)</i> | 43,043,410.00 | <i>Mortgage Assistance (B4)</i> | 39,938,069.00 |
| <i>Mortgage Assistance Alternative (B5)</i> | 1,613,451.00 | <i>Mortgage Assistance Alternative (B5)</i> | 1,613,451.00 |
| <i>Mortgage Reinstatement Assistance (B8)</i> | 3,026,610.00 | <i>Mortgage Reinstatement Assistance (B8)</i> | 3,026,610.00 |
| <i>Down Payment Assistance (DPA)</i> | 36,000,000.00 | <i>Down Payment Assistance (DPA)</i> | 36,000,000.00 |
| Permitted Expenses | 25,247,676.00 | Permitted Expenses | 28,353,017.00 |
| Total | 196,247,650.00 | Total | 196,247,650.00 |

Permitted Administrative Expenses

| | Nevada | | |
|--|-------------------------|-------------------------|-----------------------|
| | Current | Proposed | Difference |
| <i>One-time / Start-Up Expenses:</i> | | | |
| Initial Personnel | 361,409.00 | 361,409.00 | - |
| Building, Equipment, Technology | 114,868.00 | 114,868.00 | - |
| Professional Services | 302,034.00 | 302,034.00 | - |
| Supplies / Miscellaneous | 11,836.00 | 11,836.00 | - |
| Marketing /Communications | 23,333.00 | 23,333.00 | - |
| Travel | 7,404.00 | 7,404.00 | - |
| Website development /Translation | 14,400.00 | 14,400.00 | - |
| Contingency | - | - | - |
| Subtotal | \$835,284.00 | \$835,284.00 | \$0.00 |
| <i>Operating / Administrative Expenses:</i> | | | |
| Salaries | 13,067,190.00 | 12,653,059.00 | (414,131.00) |
| Professional Services (Legal, Compliance, Audit, Monitoring) | 2,114,657.00 | 3,654,352.00 | 1,539,695.00 |
| Travel | 251,148.00 | 137,150.00 | (113,998.00) |
| Buildings, Leases & Equipment | 1,330,119.00 | 1,174,987.00 | (155,132.00) |
| Information Technology & Communications | 2,788,718.00 | 4,851,236.00 | 2,062,518.00 |
| Office Supplies/Postage and Delivery/Subscriptions | 345,380.00 | 305,509.00 | (39,871.00) |
| Risk Management/Insurance | 339,358.00 | 371,677.00 | 32,319.00 |
| Training | 40,150.00 | 8,315.00 | (31,835.00) |
| Marketing/PR | 531,805.00 | 731,366.00 | 199,561.00 |
| Miscellaneous | 20,000.00 | 25,657.00 | 5,657.00 |
| Subtotal | \$20,828,525.00 | \$23,913,308.00 | \$3,084,783.00 |
| <i>Transaction Related Expenses:</i> | | | |
| Recording Fees | 453,806.00 | 362,227.00 | (91,579.00) |
| Wire Transfer Fees | 267,275.00 | 183,890.00 | (83,385.00) |
| <i>Counseling Expenses:</i> | | | |
| File Intake | 2,230,804.00 | 2,149,100.00 | (81,704.00) |
| Decision Costs | 67,661.00 | 116,665.00 | 49,004.00 |
| Successful File | 50,500.00 | 48,095.00 | (2,405.00) |
| Key Business Partners On-Going | 513,821.00 | 744,448.00 | 230,627.00 |
| Subtotal | \$3,583,867.00 | \$3,604,425.00 | \$20,558.00 |
| Grand Total | \$25,247,676.00 | \$28,353,017.00 | \$3,105,341.00 |
| % of Total Award | 12.87% | 14.45% | 1.58% |
| Award Amount | \$196,247,650.00 | \$196,247,650.00 | |

HHF Administrative Expenses:

| | Current Budget | Used through 8.31.18 | Remaining as of 8.31.18 | Forecasted 9.1.18 to 6.30.21* | Variances | Proposed Additions** | Total Proposed Adjustment | Revised Budget |
|---|----------------------|----------------------|-------------------------|-------------------------------|---------------------|----------------------|---------------------------|----------------------|
| One-time/Start-up Expenses: | | | | | | | | |
| Line 42 | \$ 361,409 | \$ 361,409 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 361,409 |
| Line 43 | 114,868 | 114,868 | - | - | - | - | - | 114,868 |
| Line 44 | 302,034 | 302,034 | - | - | - | - | - | 302,034 |
| Line 45 | 11,836 | 11,836 | - | - | - | - | - | 11,836 |
| Line 46 | 23,333 | 23,333 | - | - | - | - | - | 23,333 |
| Line 47 | 7,404 | 7,404 | - | - | - | - | - | 7,404 |
| Line 48 | 14,400 | 14,400 | - | - | - | - | - | 14,400 |
| Line 49 | - | - | - | - | - | - | - | - |
| Line 50 | \$ 835,284.00 | \$ 835,284.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 835,284.00 |
| Operating/Administrative Expenses: | | | | | | | | |
| Line 51 | \$ 13,067,190 | \$ 9,841,669 | \$ 3,225,521 | \$ 2,670,990 | \$ (554,531) | \$ 140,400 | \$ (414,131) | \$ 12,653,059 |
| Line 52 | | | | | | | | |
| | 2,114,657 | 2,086,802 | 27,855 | 1,041,210 | 1,013,355 | 526,340 | 1,539,695 | 3,654,352 |
| Line 53 | 251,148 | 114,369 | 136,779 | 22,780 | (113,999) | - | (113,999) | 137,149 |
| Line 54 | 1,330,119 | 889,261 | 440,858 | 285,725 | (155,133) | - | (155,133) | 1,174,986 |
| Line 55 | 2,788,718 | 3,533,390 | (744,672) | 1,317,846 | 2,062,518 | - | 2,062,518 | 4,851,236 |
| Line 56 | | | | | | | | |
| | 345,380 | 232,926 | 112,454 | 72,583 | (39,871) | - | (39,871) | 305,509 |
| Line 57 | 339,358 | 272,819 | 66,539 | 98,858 | 32,319 | - | 32,319 | 371,677 |
| Line 58 | 40,150 | 7,815 | 32,335 | 500 | (31,835) | - | (31,835) | 8,315 |
| Line 59 | 531,805 | 395,738 | 136,067 | 335,628 | 199,561 | - | 199,561 | 731,366 |
| Line 60 | 20,000 | 19,353 | 647 | 6,304 | 5,657 | - | 5,657 | 25,657 |
| Line 61 | \$ 20,828,525 | \$ 17,394,143 | \$ 3,434,382 | \$ 5,852,424 | \$ 2,418,042 | \$ 666,740 | \$ 3,084,782 | \$ 23,913,307 |
| Transaction Related Expenses: | | | | | | | | |
| Line 62 | \$ 453,806 | \$ 283,681 | \$ 170,125 | \$ 78,546 | \$ (91,579) | \$ - | \$ (91,579) | \$ 362,227 |
| Line 63 | 267,275 | 142,079 | 125,196 | 41,812 | (83,384) | - | (83,384) | 183,891 |
| Line 64 | \$ 721,081 | \$ 425,760 | \$ 295,321 | \$ 120,358 | \$ (174,963) | \$ - | \$ (174,963) | \$ 546,118 |
| Counseling Expenses: | | | | | | | | |
| Line 65 | \$ 2,230,804 | \$ 2,134,548 | \$ 96,256 | \$ 14,552 | \$ (81,704) | \$ - | \$ (81,704) | \$ 2,149,100 |
| Line 66 | 67,661 | 84,085 | (16,424) | 32,580 | 49,004 | - | 49,004 | 116,665 |
| Line 67 | 50,500 | 48,095 | 2,405 | - | (2,405) | - | (2,405) | 48,095 |
| Line 68 | 513,821 | 597,390 | (83,569) | 147,058 | 230,627 | - | 230,627 | 744,448 |
| Line 69 | \$ 2,862,786 | \$ 2,864,118 | \$ (1,332) | \$ 194,190 | \$ 195,522 | \$ - | \$ 195,522 | \$ 3,058,308 |
| Line 70 | \$ 25,247,676 | \$ 21,519,305 | \$ 3,728,371 | \$ 6,166,972 | \$ 2,438,601 | \$ 666,740 | \$ 3,105,341 | \$ 28,353,017 |

Footnote:

* Forecast is based on extending the program through the end of December 2020, with an additional 6 months of estimated costs to wind down the program. Forecasted amounts by category are based on average monthly expenses during fiscal year 2018.

** Proposed additions are based on the following:

| Salaries: | Quantity | Annual Amount | Time Period | Total Cost |
|---|----------|---------------|-------------|---------------------|
| Underwriting Lead | 1 | \$37,440.00 | 18 Months | \$56,160.00 |
| Customer Service Representative / Support | 2 | \$28,080.00 | 18 Months | \$84,240.00 |
| | | | | <u>\$140,400.00</u> |

Professional Services:

| | Total Cost | Provider | Basis |
|---|-------------------|-------------|---|
| Outsourced IT Staff | \$ 280,000 | Speridian | Based on 2 personnel at approx. \$70k each for a 2 year period |
| Outsourced Underwriting for DPA program | 166,640 | Springboard | Based on approx. 2,000 files already committed and partially funded, and an estimated 833 additional future files |
| Consulting Services - Wind-Down | 60,000 | CAL-HFA | Potential use of CAL-HFA personnel in assistance with wind-down process |
| Other IT Services | 20,000 | TBD | Use of other IT services, such as vulnerability and penetration testing, and services to implement and/or update based on recommendations |
| | <u>\$ 526,640</u> | | |



NEVADA AFFORDABLE HOUSING ASSISTANCE CORPORATION

High Level Overview of Wind Down Projections

| | A | B | C | D (B+F)÷A | E | F | G (AxD)+C | H (B+F)-G |
|--|-----------------|-----------------------------------|----------------------|---------------------|--------------------|-----------------|--|--------------------|
| Program | Monthly Average | Funds Available As of 9/1/2018 | *U-MAP Commitment | Months Remaining | Completion Date | Lien Recoveries | Funds Needed Through Completion Date | Funds Remaining |
| Principal Reduction (PRP) | \$599,845 | \$10,029,879 | | 16.8 | 12/31/2019 | \$58,678 | \$10,088,557 | \$0 |
| Second Mortgage Reduction (SMRP) | \$54,586 | \$1,299,456 | | 26.3 | 11/30/2020 | \$137,661 | \$1,437,117 | \$0 |
| Unemployment Mortgage Assistance (U-MAP) | \$230,942 | \$9,723,615 | \$2,111,893 | 9.0 | 5/31/2019 | \$1,368,001 | \$4,190,371 | \$6,901,245 |
| MAPA (B5) | \$0 | \$6,733 | | - | | \$53,316 | - | \$60,049 |
| Mortgage Reinstatement Assistance (MRAP) | \$72,365 | \$1,481,982 | | 20.5 | 5/31/2020 | \$0 | \$1,481,982 | \$0 |
| Down Payment Assistance (DPA) | Committed | \$36,000,000 | | - | | \$0 | \$36,000,000 | \$0 |
| Total | \$957,738 | \$58,541,665 | \$ 2,111,893 | | | \$1,617,656 | \$53,198,027 | \$6,961,294 |

* U-MAP approvals are based on 18-month commitment through 8/31/2018 approval date.

| U-MAP Terms | Program Term | Final Approval | 1st Payment | Final Payment |
|---|--------------|----------------|-------------|---------------|
| All approvals through 8/31/2018 will be capped at 18 months | 18 Months | 8/31/2018 | 9/1/2018 | 2/1/2020 |
| All approvals between 9/1/2018-5/31/2019 will be capped at 9 months | 9 Months | 5/31/2019 | 6/1/2019 | 2/1/2020 |