
JIM HASTINGS

S U M M A R Y

A Real Estate Professional with over 36 years experience in the REO Real Estate industry. Within the 35 years in the industry I have operated in four states including Nevada, California, Ohio and Arizona, currently only selling REO in Nevada.

P R O F E S S I O N A L E X P E R I E N C E

HASTINGS BROKERAGE, LTD. LAS VEGAS, NV

1983 - PRESENT

PRESIDENT, BROKER, REALTOR

Started in Real Estate in 1983, created Hastings Brokerage, Ltd in 1993 and as President, my role is to oversee the company operation and growth for REO business. My role also includes representing Fannie Mae, HomeSteps Asset Services a Freddie Mac unit, Hudson Homes Management, etc. Company responsibility includes representing the above by taking a REO property once assigned from acquisition to closing.

- Personal closings in Residential REO of approximately \$1 billion.
- Represented Fannie Mae since 1984.
- Member of Fannie Mae Vendor Advisory Board when last convened.
- Member of Freddie Mac Strategic Volume Broker Board 2009 and SmartTank 2010.
- Member of the Bank of America Las Vegas Vendor Advisory Council.
- Member of the Bank of America National Short Sale Roundtable.
- Member of the CoreLogic Advisory Panel.
- Canyon Ridge Christian Church Operations Team member 2006 - 2017.
- Guest Speaker throughout 2009 - 2011 at Mortgage Crisis seminars.
- REALTOR of the Month (May 2009) for the Greater Las Vegas Association.
- Appeared/Represented Residential Funding Corporation in court – 1995.
- Speaker on Technology at REOMAC 2000.
- Speaker on Technology at Fannie Mae's 2000 National Conference.
- Expert Witness on a Real Estate E&O claim case 2001 - 2003.
- Speaker on Technology at Fannie Mae's 2002 National Conference.
- Recipient of National Association of Real Estate Brokers 2011 Board of Directors Shining Star award.
- Appointed by the Nevada Supreme Court to the Nevada Foreclosure Mediation Program 2013 - 2016 Advisory Committee.

BROKER BRAIN, LAS VEGAS, NV

2008 - PRESENT

OWNER/CREATOR

Created and designed Broker Brain, a Linux Web REO Management System to meet the needs of my current REO business and many others throughout the United States. Broker Brain is at www.brokerbrain.com.

- Implemented Broker Brain Management System to current company operations in 2008.
- Began selling Broker Brain Management System and Services Nationwide in 2008.

E D U C A T I O N & T E C H N I C A L S K I L L S

BA, Real Estate - **Arizona State University**, Tempe, AZ 1988
Greater Las Vegas Association of REALTORS Professional Standards Committee Judge 2008 - 2016
Greater Las Vegas Association of REALTORS Grievance Committee Member 2001, 2002 and 2004
License – Arizona originally 1983, California Broker 1993, Nevada Broker 1998