# **NAHAC**

## FINANCE SUMMARY FOR THE MONTH OF SEPTEMBER 2021



Prepared By: Ryan Garner and Brian Hardy

Date Prepared: 11/3/2021

#### 1. Summary

The board report has been updated to reflect the changes in the program, in order to communicate the significant transactions now occurring outside of the primary program being operated. In addition, we are in the process of responding to SIGTARP requests for information pertaining to the final HHF program amounts and the associated final repayment.

#### 2. Finance Report Discussion

#### Balance Sheet - HAF

- O New bank accounts have been setup with Nevada State Bank.
- o Increase in cash and deferred revenue due to \$3 million received for HAF program.
- O Decrease in receivables due to NAHAC writing off remaining balance to bad debt expense.
- O Added a new due to/from unrestricted account to track non-HAF amounts. This matches the opposite amount recorded on the balance sheet other.
- O Decrease in AP due to timing differences, and prior month included a large audit bill.
- Other current liabilities represents refund received for health benefits payable to employees

#### Income Statement - HAF

- O This profit & loss shows as HAF, but includes HHF amounts for July and August.
- Salaries and wages is lower due to allocating a portion to HHF in unrestricted.
- o Legal expense up as all time in prior month was for the HHF program.
- o Rent is down due to 3 months of abatement granted (Sep Nov).
- O IT services down as our monthly support contract with Speridian ended in August.

### Balance Sheet - Other

- O This represents the unstricted accounting, including HHF transactions after the final repayment, culinary, and any unallowable costs.
- O Added a new due to/from unrestricted account to track non-HAF amounts. This matches the opposite amount recorded on the balance sheet HAF.

### Income Statement - HAF

- Significant lien recoveries were received under the HHF program in September
- Other revenues includes amounts previously deferred under the HHF program that were recognized upon final repayment.
- O Bad debt includes write-off of prior HHF co-payments as approved by the board.
- Wages includes an allocation of costs paid related to the HHF program during September.

#### 3. Actions & Recommendations

None noted.

# Nevada Affordable Housing Assistance Corporation Balance Sheet

	9/30/2021	8/31/2021	\$ Change
ASSETS	5,50,2021	0.0.112021	y change
Current Assets			
Checking/Savings			
10100 · Checking - Operating (NSB 7030)	2,915,749	-	2,915,749
10150 · Checking - Operating (BNY 9079)	184,833	157,586	27,246
10200 · Money Market (NSB 7048)	1,000	-	1,000
10250 · Checking - ACH Txfr (BNY 6666)	7,235	7,235	-
Total Checking/Savings	3,108,817	164,822	2,943,995
Accounts Receivable		·	
11100 · Funds Receivable B-4 Client	-	30,695	(30,695)
Total Accounts Receivable	-	30,695	(30,695)
Other Current Assets		,	( , ,
12500 · Due to/from Unrestricted	(237,470)	20,913	(258,383)
13000 · Prepaid Expenses	39,305	39,150	156
Total Other Current Assets	(198,164)	60,063	(258,227)
Total Current Assets	2,910,653	255,580	2,655,073
Fixed Assets			
15000 · Fixed Assets			
15300 · Furniture and Fixtures	24,742	24,742	-
Total 15000 · Fixed Assets	24,742	24,742	-
16000 · Accumulated Depreciation	(24,742)	(24,742)	-
Total Fixed Assets	-	-	-
Other Assets			
17000 · Refundable Deposits	7,637	7,637	-
Total Other Assets	7,637	7,637	-
TOTAL ASSETS	2,918,290	263,217	2,655,073
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
20000 · Accounts Payable	26,794	55,178	(28,385)
21000 · Funds Payable	-	-	-
Total Accounts Payable	26,794	55,178	(28,385)
Credit Cards			
22000 · Nevada State Bank Credit Card	2,140	981	1,159
Total Credit Cards	2,140	981	1,159
Other Current Liabilities			
23000 · Accrued Expenses			
23200 · Accrued PTO	32,591	34,016	(1,425)
Total 23000 · Accrued Expenses	32,591	34,016	(1,425)
25000 · Deferred Revenue	2,853,325	169,664	2,683,661
26000 · Other Current Liabilities	63	<u>-</u>	63
<b>Total Other Current Liabilities</b>	2,853,388	169,664	2,683,724

# Nevada Affordable Housing Assistance Corporation Balance Sheet

<b>Total Current Liabilities</b>
Long Term Liabilities
27000 · Unclaimed Property
<b>Total Long Term Liabilities</b>
Total Liabilities
TOTAL LIABILITIES & EQUITY

9/30/2021	8/31/2021	\$ Change
2,914,913	259,840	2,655,073
3,377	3,377	-
3,377	3,377	-
2,918,290	263,217	2,655,073
2,918,290	263,217	2,655,073

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		Budget	Jul	Aua	Current Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Mav	Jun	YTD Actual w/ Budget	% of Budget
INCOME																
	Total Program Contract Revenue	27,498,330	(61,919)	(218,851)	113,356	535,404	706,891	1,273,703	2,118,179	3,318,179	4,015,679	4,795,679	5,110,680	4,816,174	26,523,154	96%
Other Re	venues															
41000	Lien Satisfaction Recoveries		205,036	358,296										-	563,332	0%
42000	Interest Income	1,200	28	29	34	100	100	100	100	100	100	100	100	100	991	83%
	Total Other Revenues	1,200	205,064	358,325	34	100	100	100	100	100	100	100	100	100	564,323	47027%
TOTAL II	NCOME	27,499,530	143,145	139,474	113,390	535,504	706,991	1,273,803	2,118,279	3,318,279	4,015,779	4,795,779	5,110,780	4,816,274	27,087,477	99%
Direct Pr	ogram Funding Costs															
50400 50800	B4 MAP (UMA) B8 MRAP (MRP)	11,290,500 11,250,000	-	-	-	25,500 90,000	84,000 180,000	336,000 450,000	757,500 900,000	1,327,500 1,530,000	1,755,000 1,800,000	2,085,000 2,250,000	2,400,000 2,250,000	2,520,000 1,800,000	11,290,500 11,250,000	100% 100%
30000			•	-	•				-							
	TOTAL DIRECT PROGRAM FUNDING COSTS	22,540,500	-	-	-	115,500	264,000	786,000	1,657,500	2,857,500	3,555,000	4,335,000	4,650,000	4,320,000	22,540,500	100%
GROSS	EARNINGS	4,959,030	143,145	139,474	113,390	420,004	442,991	487,803	460,779	460,779	460,779	460,779	460,780	496,274	4,546,977	92%
EXPENS	ES															
Transact	tion Related Expenses 60000															
61000	Recording Fees	75.000	89	573		8,333	8.333	8.333	8.333	8.333	8.333	8.333	8,334	8,334	75,661	101%
63000	Bank Fees	29,000	2,645	2,181	4,552	2,417	2,417	2,417	2,417	2,417	2,416	2,416	2,416	2,416	31,127	107%
	Counseling Expenses 64000:															
64100 64200	Business Partners Statistical Data	583,330 20,000	10,516	- 491	- 467	58,333 2,000	58,333 2,000	58,333 2,000	58,333 2,000	58,333 2,000	58,333 2,000	58,333 2,000	58,333 2,000	58,333 2,000	524,997 29,474	90% 147%
64300	File Intake Costs	6,000	102	102	-	600	600	600	600	600	600	600	600	600	5,604	93%
	Total Counseling Expenses	609,330	10,618	593	467	60,933	60,933	60,933	60,933	60,933	60,933	60,933	60,933	60,933	560,075	92%
Total Tra	nsaction Related Expenses	713,330	13,352	3,347	5,019	71,683	71,683	71,683	71,683	71,683	71,682	71,682	71,683	71,683	666,863	93%
General	and Administrative Expenses 70000															
Compen	sation Expenses 71000															
	Salaries and Wages 71100:															
71110	Operations	655,600	17,456	29,268	19,539	55,500	55,500	77,500	55,500	55,500	55,500	55,500	55,500	77,100	609,363	93% 91%
71120 71140	Accounting Closing and Recon	155,200 139,100	6,767 8,347	7,109 8,152	4,184 7,526	12,400 10,800	12,400 10,800	17,900 15,700	12,400 10,800	12,400 10,800	12,400 10,800	12,400 10,800	12,400 10,800	18,300 15,400	141,060 130,725	91%
71170	Temporary Labor	985,100	8,980	2,977	5,333	67,300	100,000	107,900	116,000	116,000	116,000	116,000	116,000	116,000	988,490	100%
	Total Salaries and Wages	1,935,000	41,550	47,506	36,582	146,000	178,700	219,000	194,700	194,700	194,700	194,700	194,700	226,800	1,869,638	97%
71200	Payroll Tax Expenses	120,000	3,751	4,051	4,628	9,054	11,082	13,581	12,074	12,074	12,074	12,074	12,074	14,065	120,582	100%
	Employee Benefits and Other HR 71300															
71310 71320	Medical and Dental Workers' Compensation	96,700 1,900	5,709 73	4,625 73	3,263 73	7,296 158	8,930 158	10,944 158	9,730 158	9,730 158	9,730 159	9,730 159	9,730 159	11,334 159	100,751 1.645	104% 87%
71330	Employee Training	1,000	90	-	45	83	83	83	83	83	84	84	84	84	886	89%
71340 71300	Payroll Processing Charges	23,400 500	989	990	:	1,950 42	1,950 42	1,950 42	1,950 42	1,950 42	1,950 41	1,950 41	1,950 41	1,950 41	19,529 374	83% 75%
11300	Other Employee Benefits and HR															
	Total Employee Benefits and Other HR	123,500	6,861	5,688	3,381	9,529	11,163	13,177	11,963	11,963	11,964	11,964	11,964	13,568	123,185	100%
	Total Compensation Expenses	2,178,500	52,162	57,245	44,591	164,583	200,945	245,758	218,737	218,737	218,738	218,738	218,738	254,433	2,113,405	97%

FinReport202109 - Profit & Loss - HAF

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	Budget	Jul	Aug	Current Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD Actual w/ Budget	% of Budget
Advertising, Marketing and PR 72000 72100 Website Expenses 72200 Marketing Expenses 72400 Dues, Subscriptions, & Recruitment 72500 Marketing Collateral	1,000 168,000 600	- 500 80 -	- 500 477 -	- 500 310 -	83 14,000 50	83 14,000 50	83 14,000 50	83 14,000 50	83 14,000 50	84 14,000 50	84 14,000 50	84 14,000 50	84 14,000 50	751 127,500 1,317 -	75% 76% 220% 0%
Total Advertising, Marketing and PR	169,600	580	977	810	14,133	14,133	14,133	14,133	14,133	14,134	14,134	14,134	14,134	129,568	76%
Professional Services 73000 73100 Accounting and Audit Services 73200 Legal Services 73300 Consulting Services 73400 Oversight Fees	233,500 204,000 427,000 151,000	24,500 6,265 - -	29,500 - 4,120 -	28,400 15,624 - -	28,375 17,000 35,600 15,100	15,000 17,000 35,600 15,100	15,000 17,000 35,400 15,100	230,775 174,889 324,320 135,900	99% 86% 76% 90%						
Total Professional Services	1,015,500	30,765	33,620	44,024	96,075	82,700	82,700	82,700	82,700	82,700	82,700	82,700	82,500	865,884	85%
Building, Leases and Equipment 74000 74100 Rent - Office 74200 Rent - Equipment 74300 Building Repairs and Maintenance 74400 Equipment Repairs and Maintenance 74500 Utilities Expense 74600 Janitorial Expense	110,400 2,200 1,000 1,000 2,700 4,800	8,462 32 1,057 - 54 830	8,571 313 149 - 54 1,070	969 - - - - 54 -	9,200 183 83 83 225 400	9,200 183 83 83 225 400	9,200 183 83 83 225 400	9,200 183 83 83 225 400	9,200 183 83 83 225 400	9,200 184 84 84 225 400	9,200 184 84 84 225 400	9,200 184 84 84 225 400	9,200 184 84 84 225 400	100,802 1,996 1,957 751 2,187 5,500	91% 91% 196% 75% 81% 115%
Total Building, Leases and Equipment	122,100	10,435	10,157	1,023	10,174	10,174	10,174	10,174	10,174	10,177	10,177	10,177	10,177	113,193	93%
Insurance Expense 75000 75100 Directors & Officers Insurance 75200 Property and General Liability Insurance 75300 Crime Insurance 75400 Surety Bond 75500 Professional Liability Insurance	20,000 1,000 2,000 - 18,000	1,663 88 140 143 1,443	1,663 88 140 - 1,443	1,663 88 140 72 1,443	1,667 83 167 - 1,500	1,667 83 167 - 1,500	1,667 83 167 - 1,500	1,667 83 167 - 1,500	1,667 83 167 - 1,500	1,666 84 166 - 1,500	1,666 84 166 - 1,500	1,666 84 166 - 1,500	1,666 84 166 - 1,500	19,988 1,015 1,919 17,829	100% 102% 96%
Total Insurance Expense	41,000	3,477	3,334	3,406	3,417	3,417	3,417	3,417	3,417	3,416	3,416	3,416	3,416	40,966	100%
Office Expenses 76000 76100 Supplies 76200 Postage and Freight 75400 Office Furniture and Equipment 75500 Dues and Subscriptions 76500 Document Storage & Destruction 76600 Depreciation Expense - FF&E	36,000 13,800 3,000 1,200 6,000	1,527 602 - - 158	113 39 - - 419	423 97 905 - 140	3,000 1,150 250 100 500	29,063 11,088 3,155 900 5,217	81% 80% 105% 75% 87% 0%								
Total Office Expenses	60,000	2,287	571	1,565	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	49,423	82%
Information, Tech and Communications 77000	63,000 47,000 10,000 530,000	1,094 2,218 26,184	943 2,489 26,420	1,089 1,532 9,921	5,250 3,917 834 44,167	5,250 3,917 834 44,167	5,250 3,917 833 44,167	5,250 3,917 833 44,167	5,250 3,917 833 44,167	5,250 3,916 833 44,166	5,250 3,916 833 44,166	5,250 3,916 833 44,166	5,250 3,916 833 44,166	47,250 38,375 13,738 460,024	75% 82% 137% 87% 0%
Total Information, Tech and Communications	650,000	29,496	29,852	12,542	54,168	54,168	54,167	54,167	54,167	54,165	54,165	54,165	54,165	559,387	86%
Travel Expenses 78000           78100         Aufrare           78200         Accomodations           78300         Auto and Parking           78400         Travel - Meals & Entertainment           78500         Non-Employee Travel	1,000 500 2,000 500	- - 41 -	- - 51 -	- - 55 -	91 46 167 46	91 46 167 46	91 46 167 46	91 45 167 45	91 45 167 45	91 45 166 45	91 45 166 45	91 45 166 45	90 45 166 45	818 408 1,646 408	82% 82% 82% 82% 0%
Total Travel Expenses	4,000	41	51	55	350	350	350	348	348	347	347	347	346	3,280	82%
Other General and Administrative 79000 79300 Taxes and Licenses 79500 Board Expenses 79000 Other General and Administrative	500 3,000 1,500	- 480 70	- 320 -	320 35	46 250 125	46 250 125	46 250 125	45 250 125	45 250 125	45 250 125	45 250 125	45 250 125	45 250 125	408 3,370 1,230	82% 112% 82%
Total Other General and Administrative	5,000	550	320	355	421	421	421	420	420	420	420	420	420	5,008	100%
Total General and Administrative Expenses	4,245,700	129,793	136,127	108,371	348,321	371,308	416,120	389,096	389,096	389,097	389,097	389,097	424,591	3,880,114	91%

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				Current										YTD Actual	7
	Budget	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	w/ Budget	% of Budget
TOTAL EXPENSES	4,959,030	143,145	139,474	113,390	420,004	442,991	487,803	460,779	460,779	460,779	460,779	460,780	496,274	4,546,977	92%
Other Income (Expense) 81000 Other Income 82100 Gain (Loss) on Sale of Assets	;	-	:	:	:	:	:	:	:	:	-	:	:	:	0% 0%
Total Other Income (Expense)	-	<u>-</u>	-	-	-	-	-	-	-	-	-	-	-	-	0%
NET INCOME	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Monthly % of Admin Expenses Cumulative % of Admin Expenses		100% 100%	100% 100%	100% 100%	78% 88%	63% 77%	38% 60%	22% 44%	14% 32%	11% 25%	10% 21%	9% 18%	10% 17%		

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## Balance Sheet Other

	9/30/2021	8/31/2021	\$Change
ASSETS			
Current Assets			
Checking/Savings			
10300 · Money Market - Unrestricted (3367)	527,458	274,471	252,987
Other Assets			
18100 · Mortgage Loans Receivable, net	303,652	305,927	(2,275)
TOTAL ASSETS	831,110	580,398	250,712
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Other Current Liabilities			
24500 · Due to/from NAHAC	(237,470)	(77,532)	(159,938)
Equity			
32000 · Unrestricted Net Assets	577,709	577,709	-
Net Income	490,871	80,221	410,650
Total Equity	1,068,580	657,930	410,650
TOTAL LIABILITIES & EQUITY	831,110	580,398	250,712

FinReport202109 - Balance Sheet - Other 7 of 8

		Jul	Aug	Sep	YTD Actual	
INCOME						
Revenues	5					
41000	Lien Satisfaction Recoveries	-	98,445	350,841	449,286	
42000 43000	Interest Income Other Revenues	5	4	5	14	
43000	Other Revenues	-	-	104,938	104,938	
TOTAL IN	COME	5	98,449	455,784	554,238	
EXPENSE	ES .					
Transacti	on Related Expenses 60000					
63000	Bank Fees	8	_	150	158	
65115	Bad Debt Expense	-	-	28,548	28,548	
Total Trai	nsaction Related Expenses	8	_	28,698	28,706	
Total III	isaction Related Expenses			20,000	20,700	
General a	and Administrative Expenses 70000					
Compens	ation Expenses 71000					
	Salaries and Wages 71100:					
71110	Operations	-	-	11,064	11,064	
71120 71140	Accounting Closing and Recon	-	-	3,620 1,752	3,620 1,752	
71140	Closing and Recon	_	_	1,752	-	
	Total Salaries and Wages	-	-	16,436	16,436	
	Total Compensation Expenses	_	_	16,436	16,436	
				,		
Profession 73200	onal Services 73000 Legal Services		18,224	_	18,224	
73200	Legal Services	-	10,224	-	10,224	
	Total Professional Services	-	18,224	-	18,224	
Total Gen	eral and Administrative Expenses	-	18,224	16,436	34,660	
			- ,	-,	,-30	
TOTAL EX	KPENSES	8	18,224	45,134	63,366	
NET INC	OME	(3)	80,225	410,650	490,872	

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