NAHAC



FINANCE SUMMARY FOR THE MONTH OF MARCH 2022

Prepared By: Ryan Garner

Date Prepared: 4/26/2022

1. Summary

See significant items below. We are in the process of initiating another draw of funds from the state to begin funding files. We will also begin updating our budget over the next to months in preparation for prior year and based on new information to better reflect expectations within the new program.

2. Finance Report Discussion

Balance Sheet - HAF

- Large negative balance in the operating account due to there being larger than normal outstanding checks at month's end
- o Prepaid Expenses increased due to a quarterly payment made to HOTB for file processing and eligibility services.
- Accounts Payable decreased due to the timing of payments.

Income Statement - HAF

- Legal Services increased as this includes both February and March services.
- Consulting Services increased due to monthly amortization of the quarterly file processing and eligibility services payment in prepaids.
- o Travel increased due to a trip to California to meet with the processing and eligibility team.

Balance Sheet - Other (This represents the unrestricted accounts, including HHF transactions after the final repayment, culinary, and any unallowable costs.)

- Increase in cash due to lien recoveries.
- O AR continues to decrease as we collect more HOPE loan payoffs.
- o Increase in other current liabilities id due to collection of a lien payoff for which the funds were returned as the lien had matured just prior to settlement. This was paid out in April 2022.

Income Statement - Other

 Expenses not applicable to HAF, including allocations of wages, recording fees, and website costs have been allocated and reclassified to the unrestricted account.

3. Actions & Recommendations

None noted.

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Nevada Affordable Housing Assistance Corporation Balance Sheet

	3/31/2022	2/28/2022	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
10100 · Checking - Operating (NSB 7030)	(48,854)	(16,728)	(32,126)
10400 · Investment Account - NSB Sweep	1,180,364	1,760,132	(579,767)
Total Checking/Savings	1,131,511	1,743,404	(611,893)
Other Current Assets			
12500 · Due to/from Unrestricted	6,797	14,587	(7,790)
13000 · Prepaid Expenses	412,725	160,326	252,399
Total Other Current Assets	419,522	174,913	244,609
Total Current Assets	1,551,033	1,918,317	(367,285)
Fixed Assets			
15000 · Fixed Assets			
15200 · Software	120,000	120,000	-
15300 · Furniture and Fixtures	24,742	24,742	-
Total 15000 · Fixed Assets	144,742	144,742	-
16000 · Accumulated Depreciation	(36,270)	(32,936)	(3,333)
Total Fixed Assets	108,472	111,806	(3,333)
Other Assets			
17000 · Refundable Deposits	7,637	7,637	-
Total Other Assets	7,637	7,637	-
TOTAL ASSETS	1,667,142	2,037,760	(370,618)
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
20000 · Accounts Payable	16,990	72,050	(55,060)
Total Accounts Payable	16,990	72,050	(55,060)
Credit Cards			
22000 · Nevada State Bank Credit Card	1,987	834	1,153
Total Credit Cards	1,987	834	1,153
Other Current Liabilities			
23000 · Accrued Expenses			
23200 · Accrued PTO	47,316	44,432	2,884
Total 23000 · Accrued Expenses	47,316	44,432	2,884
25000 · Deferred Revenue	1,597,472	1,917,066	(319,595)
Total Other Current Liabilities	1,597,472	1,917,066	(319,595)
Total Current Liabilities	1,663,765	2,034,383	(370,618)
Long Term Liabilities			
27000 · Unclaimed Property	3,377	3,377	-
Total Long Term Liabilities	3,377	3,377	-
Total Liabilities	1,667,142	2,037,760	(370,618)
TOTAL LIABILITIES & EQUITY	1,667,142	2,037,760	(370,618)

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										Feb	Current				YTD Actual	
INCOME		Budget	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	w/ Budget	% of Budget
	Total Program Contract Revenue	27,498,330	(63,704)	(217,766)	113,656	132,503	157,382	268,399	196,970	181,005	319,595	4,795,679	5,110,680	4,816,174	15,810,573	57%
Other Re 41000 42000	Lien Satisfaction Recoveries	1,200	205,036 28	358,296 29	- 33	- 10	- 235	- 199	- 181	- 147	- 116	- 100	- 100	- 100	563,332 1,278	0% 107%
	Total Other Revenues	1,200	205,064	358,325	33	10	235	199	181	147	116	100	100	100	564,610	47051%
TOTAL I	NCOME	27,499,530	141,360	140,559	113,689	132,513	157,617	268,598	197,151	181,152	319,711	4,795,779	5,110,780	4,816,274	16,375,183	60%
50400	ogram Funding Costs B4 MAP (UMA) B8 MRAP (MRP)	11,290,500 11,250,000	:	-	- -	-	-	-	-	-	-	2,085,000 2,250,000	2,400,000 2,250,000	2,520,000 1,800,000	7,005,000 6,300,000	62% 56%
	TOTAL DIRECT PROGRAM FUNDING COSTS	22,540,500									-	4,335,000	4,650,000	4,320,000	13,305,000	59%
GROSS	EARNINGS	4,959,030	141,360	140,559	113,689	132,513	157,617	268,598	197,151	181,152	319,711	460,779	460,780	496,274	3,070,183	62%
EXPENS	ES															
Transac	tion Related Expenses 60000															
61000 63000	Recording Fees Bank Fees	75,000 29,000	89 2,645	573 2,181	4,552	2,073	- 311	- 272	- 292	- 316	- 315	8,333 2,416	8,334 2,416	8,334 2,416	25,663 20,205	34% 70%
64100 64200 64300	Counseling Expenses 64000: Business Partners Statistical Data File Intake Costs	583,330 20,000 6,000	- 10,516 102	- 491 102	- 467 -	- 467 102	- 467 102	2,479 102	3,863 352	3,842 587	- 5,658 986	58,333 2,000 600	58,333 2,000 600	58,333 2,000 600	174,999 34,250 4,235	30% 171% 71%
	Total Counseling Expenses	609,330	10,618	593	467	569	569	2,581	4,215	4,429	6,644	60,933	60,933	60,933	213,484	35%
Total Tra	ansaction Related Expenses	713,330	13,352	3,347	5,019	2,642	880	2,853	4,507	4,745	6,959	71,682	71,683	71,683	259,352	36%
	and Administrative Expenses 70000															
Compen	sation Expenses 71000															
71110 71120 71140 71170	Closing and Recon	655,600 155,200 139,100 985,100	17,456 6,767 8,347 8,980	29,268 7,109 8,152 2,577	19,539 4,184 7,526 5,333	41,510 5,397 10,395 8,133	48,029 5,230 9,775 8,290	71,576 15,858 12,832 20,385	49,974 10,551 10,311 15,569	46,816 5,466 10,861 25,825	46,693 6,437 10,047 20,036	55,500 12,400 10,800 116,000	55,500 12,400 10,800 116,000	77,100 18,300 15,400 116,000	558,961 110,099 125,246 463,128	85% 71% 90% 47%
	Total Salaries and Wages	1,935,000	41,550	47,106	36,582	65,435	71,324	120,651	86,405	88,968	83,213	194,700	194,700	226,800	1,257,434	65%
71200	Payroll Tax Expenses	120,000	3,751	4,051	4,628	5,622	6,184	9,654	9,216	6,988	7,186	12,074	12,074	14,065	95,493	80%
71310 71320 71330 71340 71300	Employee Benefits and Other HR 71300 Medical and Dental Workers' Compensation Employee Training Payroll Processing Charges Other Employee Benefits and HR	96,700 1,900 1,000 23,400 500	5,709 73 90 989	4,625 73 - 990	3,263 73 45 -	6,119 85 - 2,150	9,762 85 - 1,165	6,948 85 - 58	14,034 85 - 2,338	10,257 209 - 1,132	7,780 90 - 1,074	9,730 159 84 1,950 41	9,730 159 84 1,950 41	11,334 159 84 1,950 41	99,291 1,335 387 15,746 123	103% 70% 39% 67% 25%
	Total Employee Benefits and Other HR	123,500	6,861	5,688	3,381	8,354	11,012	7,091	16,457	11,598	8,944	11,964	11,964	13,568	116,882	95%
	Total Compensation Expenses	2,178,500	52,162	56,845	44,591	79,411	88,520	137,396	112,078	107,554	99,343	218,738	218,738	254,433	1,469,809	67%
72100 72200 72400 72500	Marketing Expenses Dues, Subscriptions, & Recruitment	1,000 168,000 600	- 500 80	500 477	500 310	626 575 730	- - 391 -	10,000 - -	10,000 56	31 6,013 - -	5,000 - -	84 14,000 50	84 14,000 50	84 14,000 50	909 75,088 2,194	91% 45% 366% 0%
	Total Advertising, Marketing and PR	169,600	580	977	810	1,931	391	10,000	10,056	6,044	5,000	14,134	14,134	14,134	78,191	46%
Professi 73100 73200 73300 73400	Legal Services Consulting Services	233,500 204,000 427,000 151,000	24,500 4,480 - -	29,500 1,485 4,120	28,400 15,924 -	14,500 - 2,967 -	14,500 - 5,765 -	14,500 56,965 2,127	14,500 17,761 3,543	14,500 - 2,908 -	14,500 20,616 130,133	15,000 17,000 35,600 15,100	15,000 17,000 35,600 15,100	15,000 17,000 35,400 15,100	214,400 168,231 258,163 45,300	92% 82% 60% 30%
	Total Professional Services	1,015,500	28,980	35,105	44,324	17,467	20,265	73,592	35,804	17,408	165,249	82,700	82,700	82,500	686,094	68%
Building, 74100 74200 74300 74400 74500 74600	Rent - Equipment Building Repairs and Maintenance Equipment Repairs and Maintenance Utilities Expense	110,400 2,200 1,000 1,000 2,700 4,800	8,462 32 1,057 - 54 830	8,571 313 149 - 54 1,070	969 - - - 54 -	919 11 79 - 57 710	824 313 - - 68 735	9,140 - - - 286 735	9,082 - 1,235 - 520 1,110	9,064 313 1,530 - 343 360	9,113 - 143 - 298 360 9,914	9,200 184 84 84 225 400	9,200 184 84 84 225 400	9,200 184 84 84 225 400	83,744 1,534 4,445 252 2,409 7,110	76% 70% 445% 25% 89% 148%
		122,100	10,100	10,101	1,020	1,1.5	1,010	10,101	,0	,	0,017	10,111	,	10,177	00,101	01.73

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											Current				YTD Actual	
		Budget	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	w/ Budget	% of Budge
	xpense 75000															
		20,000	1,663	4 662	1,663	1 000	1,663	4 662	4 000	4 000	4 662	1,666	4 666	4 666	19,965	100
	Directors & Officers Insurance		1,663	1,663 88	1,663	1,663 88		1,663 88	1,663 88	1,663 88	1,663 88		1,666	1,666 84		
	roperty and General Liability Insurance	1,000					88					84	84		1,044	104
	crime Insurance	2,000	140	140	140	140	140	140	140	140	140	166	166	166	1,758	88
	urety Bond		143		72					-	-					
75500 F	rofessional Liability Insurance	18,000	1,443	1,443	1,443	1,443	1,443	1,443	1,443	1,460	1,460	1,500	1,500	1,500	17,521	97
<u>1</u>	otal Insurance Expense	41,000	3,477	3,334	3,406	3,334	3,334	3,334	3,334	3,351	3,351	3,416	3,416	3,416	40,503	99
ffice Expe	nses 76000															
	Supplies	36,000	1,527	113	422	2,333	812	1,580	529	2,196	159	3,000	3,000	3,000	18,671	52
	ostage and Freight	13,800	602	39	97	70	125	67	(388)	147	61	1,150	1,150	1,150	4,270	3
75400 C	Office Furniture and Equipment	3,000	-	-	905	200	-	-	-	-	-	250	250	250	1,855	6
75500 E	ues and Subscriptions	1,200	-	-	-	-	378	-	-	-	-	100	100	100	678	
76500 E	ocument Storage & Destruction	6,000	158	419	140	300	-	243	243	249	253	500	500	500	3,505	
	epreciation Expense - FF&E	.,	-	-	-	-	-	-	-	-	-	-	-	-	-	
_1	otal Office Expenses	60,000	2,287	571	1,564	2,903	1,315	1,890	384	2,592	473	5,000	5,000	5,000	28,979	4
formation	Tech and Communications 77000															
	echnology Hardware	63.000	_	-	-	7.369	19,695	2.483	-	9.218	4,133	5.250	5.250	5.250	58.648	g
	oftware Expense	47,000	1,094	943	1,089	1,970	8,879	11,245	10,781	10,432	10,632	3,916	3,916	3,916	68,813	14
	elephone / Internet / Security	10,000	2,218	2,489	1,532	2,059	2,634	3,352	4,975	3,875	9,956	833	833	833	35,589	35
	Γ Services	530,000	26,184	26,420	9,921	11,121	8,653	10,914	68	325	315	44,166	44,166	44,166	226,419	
77500 E	Pepreciation Expense - IT	-	-	-	-	-	1,111	1,111	2,639	3,333	3,333	-	-	-	11,527	
<u>1</u>	otal Information, Tech and Communications	650,000	29,496	29,852	12,542	22,519	40,972	29,105	18,463	27,183	28,369	54,165	54,165	54,165	400,996	6
ravel Expe	nses 78000															
	irfare	1,000								552	_	91	91	90	824	8:
	ccomodations	500									564	45	45	45	699	14
	uto and Parking	2,000	41	51	55	50		67	258	13	391	166	166	166	1,424	7
	ravel - Meals & Entertainment	500			55	50	-	07	200	10	98	45	45	45	233	2
		300			-	-			-	-	30	-	40	45	233	
70000 P	Ion-Employee Travel	•	-	-	-	-	-	-	-	-	-	-	-	-	-	
	otal Travel Expenses	4,000	41	51	55	50		67	258	565	1,053	347	347	346	3,180	8
ther Gener	al and Administrative 79000															
79300 T	axes and Licenses	500	-	-	-	-	-	-	-	-	-	45	45	45	135	2
79500 E	loard Expenses	3,000	480	320	320	480	-	200	320	100	-	250	250	250	2,970	9
79000 0	Other General and Administrative	1,500	70	-	35	-	-	-	-	-	-	125	125	125	480	3
_1	otal Other General and Administrative	5,000	550	320	355	480	-	200	320	100	-	420	420	420	3,585	7
Total Gener	al and Administrative Expenses	4,245,700	128,008	137,212	108,670	129,871	156,737	265,745	192,644	176,407	312,752	389,097	389,097	424,591	2,810,831	6
OTAL EXP	ENSES	4,959,030	141,360	140,559	113,689	132,513	157,617	268,598	197,151	181,152	319,711	460,779	460,780	496,274	3,070,183	•
Other Incom	e (Expense)															
	Other Income	_								-	_		_	_		
	Sain (Loss) on Sale of Assets				_					_		_		_		
02100	dalii (LUSS) Uli Sale Ul Assets	-	-	-	-	-	-	-	-	-		•		-	-	
otal Other	Income (Expense)	-				*	-		-	<u> </u>		<u> </u>		-		
	_															
NET INCO	ЛЕ	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Admin Expenses		100%	100%	100%	100%	100%	100%	100%	100%	100%	10%	9%	10%		
Jumulative 9	of Admin Expenses		100%	100%	100%	100%	100%	100%	100%	100%	100%	33%	22%	19%		

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Balance Sheet Other

	3/31/2022	2/28/2022	\$Change
ASSETS			
Current Assets			
Checking/Savings			
10300 · Money Market - Unrestricted (3367)	1,985,631	1,655,128	330,503
Other Assets			
18100 · Mortgage Loans Receivable, net	199,379	214,935	(15,556)
TOTAL ASSETS	2,185,010	1,870,063	314,948
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Other Current Liabilities			
24500 · Due to/from NAHAC	6,797	14,587	(7,790)
25000 · Other current liabilities	22,557	150	
Total Current Liabilities	29,354	14,737	14,617
Total Liabilities	29,354	14,737	14,617
Equity			
32000 · Unrestricted Net Assets	577,709	577,709	-
Net Income	1,577,948	1,277,617	300,331
Total Equity	2,155,657	1,855,326	300,331
TOTAL LIABILITIES & EQUITY	2,185,010	1,870,063	314,948

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										Current	
INCOME	=	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	YTD Actual
INCOME											
Revenues											
41000 42000	Lien Satisfaction Recoveries Interest Income	- 5	98,445	350,841 5	416,846	66,724	113,477	70,842	152,609	306,844	1,576,628 148
43000	Other Revenues	-	4	104,938	14 492	19	23	23	24	31	105,430
10000	outer revenues			101,000	.02						100,100
TOTAL IN	СОМЕ	5	98,449	455,784	417,352	66,743	113,500	70,865	152,633	306,875	1,682,206
EXPENSE	s										
Transacti	on Related Expenses 60000										
61000	Recording Fees	_	_	1,715	2,065	2,421	795	265	_	1,523	8,784
63000	Bank Fees	8	-	150	375	155	120	140	320	440	1,708
65115	Bad Debt Expense	-	-	28,548	(1,437)	-	-	-	-	-	27,111
Total Tro	accetion Related Evacues	8	_	30,413	1,003	2,576	915	405	320	1,963	37,603
	nsaction Related Expenses			30,413	1,003	2,576	915	405	320	1,963	37,603
General a	nd Administrative Expenses 70000										
Compens	ation Expenses 71000										
- ,	Salaries and Wages 71100:					,	,				
71110 71120	Operations Accounting	-	-	11,064 3,620	1,127 982	1,860 1,048	1,788 298	327 663	1,244 91	655 49	18,065 6,751
71120	Closing and Recon	-	-	1,752	-	1,046	-	-	242	30	2,024
71170	Temporary Labor	-	-	-	973	2,616	2,138	1,679	2,971	2,706	13,083
	Total Salaries and Wages	_	_	16,436	3,082	5,524	4,224	2,669	4,548	3,440	39,923
					-,		,	,	, ,		
	Total Compensation Expenses	-	-	16,436	3,082	5,524	4,224	2,669	4,548	3,440	39,923
Advorticir	ng, Marketing and PR 72000										
72100	Website Expenses	-	-	-	-	-	-	-	142	1,141	1,283
	Total Advertising, Marketing and PR								142	1,141	1,283
		-							142	1,141	1,263
Professio 73200	nal Services 73000		18,224					_		_	18,224
73300	Legal Services Consulting Services	-	10,224	-	-	-	-	- 59	-		10,224
	-		10.001					50			
	Total Professional Services	-	18,224	-	-	-	-	59	-	-	18,283
	Leases and Equipment 74000						7.004			_	7.004
74300	Building Repairs and Maintenance	-	-	-	-	-	7,031	-	-	-	7,031
	Total Building, Leases and Equipment	-	-	-	-	-	7,031	-	-	-	7,031
	penses 76000										
76100	Supplies	-	-	-	-	-	135	-	-	-	135
	Total Office Expenses	-	-	-	-	-	135	-	-	-	135
Total General and Administrative Expenses - 18,224 16,436 3,082				5,524	11,390	2,728	4,690	4,581	66,655		
Total General and Administrative Expenses		_	10,227	10,700	0,002	0,027	11,000	2,120	7,000	4,001	00,000
TOTAL EX	(PENSES	8	18,224	46,849	4,085	8,100	12,305	3,133	5,010	6,544	104,258
NET INC	OME	(3)	80,225	408,935	413,267	58,643	101,195	67,732	147,623	300,331	1,577,948

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NAHAC Funding Details - HAF Cumulative Funds Available and Used through March 31, 2022

Program Counseling Admin **Total**

	AF Admin Total current budget)
\$	99,152,150
	3,627,518
	18,137,588
\$	120,917,256

Cumulative expensed through 3.31.2022
-
-
1,407,784
1,407,784

Lien satisfaction recoveries	
	-
	-
	-
	-

	Available funds
\$	99,152,150
	3,627,518
	16,729,804
\$	119,509,472

Estimated months remaining through Sep 30, 2025 41

Average monthly program funds to use funds by Sep 30, 2025 2,418,345

Average monthly counseling funds to use funds by Sep 30, 2025 88,476

Average monthly admin program funds to use funds by Sep 30, 2025 408,044

Draws Taken through March 31, 2022

<u>Date</u>	<u>Amount</u>
9/21/2021	3,000,000.00

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