

Digital Marketing Report

Feb 1, 2023 - Feb 28, 2023

CAMPAIGN IMPACT TOTALS

Total Clicks	Average CTR	
992	0.18%	

SUMMARY

In February the NAHAC HAF campaign saw a total of 535,063 impressions, with 992 clicks.

Google Ads CTR is still well above the industry standard, 9.98% vs 2.51%, we were able to achieve high engagement and clicks with ads leading to increased website traffic and engagement with NAHAC.

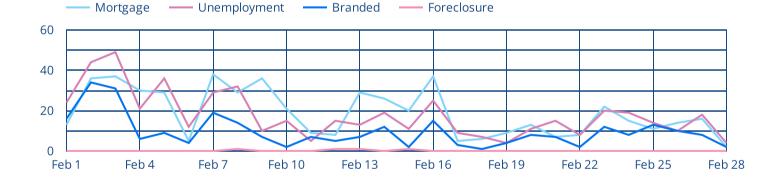
Connected TV also performed well in February with over 270,000 impressions and 260 clicks for a CTR of .10%.

Spotify performed well with 94,299 impressions and 54 clicks for a CTR of .06%, up from .04% in January.



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C	Google Ads			
	Impressions	Clicks	CTR	Avg. CPC
	1,302	130	9.98%	\$3.15
	≜ 5.9%	0.0%	≢ -5.5%	 -0.3%
	Ad group	Impressions 🔹	Clicks	CTR
1.	Mortgage	531	58	10.92%
2.	Unemployment	499	50	10.02%
3.	Branded	268	22	8.21%
4.	Foreclosure	4	0	0%



	City	Impressions 🔹	Clicks	CTR
1.	Las Vegas	1,009	93	9.22%
2.	North Las Vegas	110	14	12.73%
3.	Henderson	78	11	14.1%
4.	Laughlin	27	1	3.7%
5.	Paradise	15	2	13.33%
6.	Pahrump	14	3	21.43%
7.	Nellis Air Force Base	9	1	11.11%

In February we focused on balancing our CTR with impressions. We focused on increasing impressions while maintaining our higher CTR.

We achieved increased overall impressions by almost 6% from January, and maintained our click rate at 130, which resulted in a slight decrease in CTR to 9.98%.

In an effort to increase CTR, we will adjust our keywords and placements.

With a CTR still well above the industry standard, 9.98% vs 2.51%, we were able to achieve high engagement and clicks with ads leading to increased website traffic and engagement with NAHAC.



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Digital Display			
Impressions 169,282	Clicks 548	CTR 0.32%	е срм 5.79

	Banner	Impressions 🔹	Clicks	CTR	E CPM
1.	NAHAC14717-300x250-Static-Banner	34,275	77	0.22%	5.83
2.	NAHAC-HAF-14717-300x250-Animated-Banner	33,545	92	0.27%	5.84
3.	NAHAC14717-320x50-Static-Banner	29,514	107	0.36%	5.85
4.	NAHAC-HAF-14717-320x50-Animated-Banner	29,164	104	0.36%	5.85
5.	NAHAC14717-728x90-Static-Banner	13,531	44	0.33%	5.63
6.	NAHAC-HAF-14717-728x90-Animated-Banner	13,522	48	0.35%	5.62
7.	NAHAC14717-160x600-Static-Banner	3,966	13	0.33%	5.7
8.	NAHAC-HAF-14717-160x600-Animated-Banner	3,804	18	0.47%	5.67
	Grand total	169,282	548	0.32%	5.79

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Digital Display campaigns performed very well in February.

We saw over 169,000 impressions and 548 clicks, which resulted in a further CTR increase to .32%. This is up from .13% 60 days ago. This is an outstanding 146% CTR increase over 60 days.

In March we will focus on continuing to increase our CTR while maintaining impressions to increase our total clicks.







Connected TV performed well in February with over 270,000 impressions and 260 clicks for a CTR of .10%. This was a slight decrease f of 5% from January in impressions and a 21% decrease in clicks.

While clicks and CTR are not major KPIs for CTV as it is an impressionbased channel we did see high clicks of 260.

Dates: 01/Jan/2023 - 31/Jan/2023									
Campaign: Brain Trust NAHAC Dec 22- Aug 23									
СРМ									
Line Item Name	Start Date	End Date	Pacing	Booked Unit	Impressions	Clicks	CTR	Completed Vie	Completio
Connected TV - Behavioral Targeting - Universal Pixel	12/07/2022	08/31/2023	61.08%	112,360	14,341	2	0.01%	13,820	96.37%
Connected TV - Behavioral Targeting - Q1 Connect	12/01/2022	08/31/2023	0.00%	89,552	0	0	0%	0	0%
Connected TV - Behavioral Targeting - Universal Pixel (Spanish)	12/07/2022	08/31/2023	67.93%	63,158	8,965	1	0.01%	8,703	97.08%
Connected TV - Behavioral Targeting - Universal Pixel (Tagalog))	12/07/2022	08/31/2023	63.52%	52,632	6,986	2	0.03%	6,797	97.29%
Connected TV - Behavioral Targeting - Universal Pixel (open Audience)	12/07/2022	08/31/2023	62.30%	183,908	23,940	2	0.01%	23,340	97.49%
Connected TV/OTT - Behavioral Targeting - Universal Pixel (open Audience)	12/07/2022	08/31/2023	62.01%	194,805	25,243	0	0%	24,488	97.01%
Display - cTV Targeting - Banners	12/07/2022	08/31/2023	60.12%	1,000,000	125,622	288	0.23%	0	0%
Spotify	12/08/2022	08/31/2023	190.09%	237,209	92,884	39	0.04%	90,365	97.29%
Added Value: Display - Behavioral Targeting - Banners	12/07/2022	08/31/2023	60.06%	100,000	12,549	23	0.18%		0%



Streaming Audio

Spotify

Start Date 12/08/2022	End Date 08/31/2023		Best CTR Creative: (COPY) NAHAC Dec '22 - Aug '23 CTR: 0.04%
Booked Impressions			
237,209			
Impressions Delivered	Clicks	CTR	
92,884	39	0.04%	
Completed View			
90,365			