

Digital Marketing Report

Mar 1, 2023 - Mar 31, 2023

CAMPAIGN IMPACT TOTALS

Total Impressions

585,887

Total Clicks

883

Average CTR

0.15%

SUMMARY

In March the NAHAC HAF campaign saw a total of 585,887 impressions and 883 clicks.

Google Ads CTR is still well above the industry standard at 11.69% (vs 2.51%) for a 17% increase from February. We were able to achieve high engagement and clicks with ads leading to increased website traffic and engagement with NAHAC.

Digital Display saw over 259,000 impressions (vs 169,000 in February) and a slight decrease in clicks to 506 (vs 548 in February).

Connected TV & Spotify performed decently in March with a large increase in impressions (up over 20% to 325,000 in March vs just over 270,000 in February).

Google Ads

Clicks

CTR

Avg. CPC

1,069

Impressions

125

11.69%

\$3.28

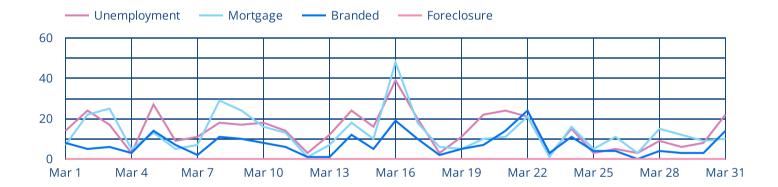
‡ -17.9%

₽ -3.8%

17.1% 17.1%

4.3%

	Ad group	Impressions *	Clicks	CTR
1.	Unemployment	440	50	11.36%
2.	Mortgage	403	43	10.67%
3.	Branded	226	32	14.16%



	City	Impressions *	Clicks	CTR
1.	Las Vegas	832	97	11.66%
2.	North Las Vegas	71	11	15.49%
3.	Henderson	63	7	11.11%
4.	Paradise	31	2	6.45%
5.	Enterprise	12	1	8.33%
6.	Pahrump	11	2	18.18%
7.	Sunrise Manor	11	1	9.09%

Google Ads performed well in March. We saw an increased 11.69% CTR (up over 17% from February).

We did see a 17% decrease in impressions, along with a slight 3.8% decrease in clicks.

In an effort to continue to increase CTR, we will adjust our keywords and placements.

With a CTR still well above the industry standard, 11.69% vs 2.51%, we were able to achieve high engagement and clicks with ads leading to increased website traffic and engagement with NAHAC.



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Digital Display

Impressions Clicks CTR

CTR E CPM

259,218 506 0.20% 5.86

	Banner	Impressions *	Clicks	CTR	E CPM
1.	NAHAC14717-300x250-Static-Banner	52,996	84	0.16%	5.88
2.	NAHAC-HAF-14717-300x250-Animated-Banner	50,871	85	0.17%	5.9
3.	NAHAC-HAF-14717-320x50-Animated-Banner	42,009	103	0.25%	5.9
4.	NAHAC14717-320x50-Static-Banner	41,417	95	0.23%	5.89
5.	NAHAC14717-728x90-Static-Banner	25,480	45	0.18%	5.76
6.	NAHAC-HAF-14717-728x90-Animated-Banner	25,259	45	0.18%	5.76
7.	NAHAC14717-160x600-Static-Banner	5,670	11	0.19%	5.82
8.	NAHAC-HAF-14717-160x600-Animated-Banner	5,529	4	0.07%	5.84
	Grand total	259,218	506	0.2%	5.86



Digital Display performed well in March.

We saw over 259,000 impressions (vs 169,000 in February) and a slight decrease in clicks to 506 (vs 548 in February).

With the huge increase in impressions & decrease in overall CTR, it resulted in a clicks decrease to 506. However, our CTR was still 2x the industry standard

In April we will focus on increasing our CTR while maintaining impressions to increase our total clicks.

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Connected TV & Spotify performed decently in March with a large increase in impressions (up over 20% to 325,000 in March vs just over 270,000 in February).

We saw a 20% decrease in CTR to .08% (from .10% in Feb) resulting in 252 clicks, down 3% from 260 clicks in February.

While clicks and CTR are not major KPIs for CTV as it is an impression-based channel we did see high clicks of 252.

Line Item Name ↑↓	Start Date ↑↓	End Date ↑↓	Type ↑↓	Pacing ↑↓	Booked Units ↑↓	Impressions	Ţ↓	Clicks ↑↓	CTR	↓ Completed Views ↑↓	Completion Rate
Spotify	12/08/2022	08/31/2023	СРМ	129.65%	237,209	131,306	^ 30%	74 • 25%	0.06%	127,188 * 30%	96.86%
Connected TV - Behavioral Targeting - Universal Pixel (Spanish)	12/07/2022	08/31/2023	СРМ	28.66%	63,158	7,768	~ 2%	1 • 50%	0.01% - 67	7,463 • 4%	96.07%
Connected TV - Behavioral Targeting - Universal Pixel (Tagalog))	12/07/2022	08/31/2023	СРМ	28.26%	52,632	6,382	v 0%	3 ^ 100%	0.05% 100	6,205 • 1%	97.23%
Connected TV - Behavioral Targeting - Universal Pixel (open Audience)	12/07/2022	08/31/2023	СРМ	27.16%	183,908	21,436	1 %	1 100%	0.00% • 0	20,853 ^ 0%	97.28%
Connected TV/OTT - Behavioral Targeting - Universal Pixel (open Audience)	12/07/2022	08/31/2023	СРМ	26.83%	194,805	22,431	→ 0%	0 • 100%	0.00%	21,796 • 0%	97.17%
Display - cTV Targeting - Banners	12/07/2022	08/31/2023	СРМ	26.23%	1,000,000	112,570	~ 0%	166 • 21%	0.15% - 21	0 ^0%	0.00%
Connected TV - Behavioral Targeting - Universal Pixel	12/07/2022	08/31/2023	СРМ	26.06%	112,360	12,565	→ 1%	0 • 100%	0.00% - 100	12,087 • 1%	96.20%
Added Value: Display - Behavioral Targeting - Banners	12/07/2022	08/31/2023	СРМ	25.98%	100,000	11,146	+ 0%	7 → 36%	0.06% - 40°	0 ^0%	0.00%
Connected TV - Behavioral Targeting - Q1 Connect	12/01/2022	08/31/2023	СРМ	0.00%	89,552	0	^ 0%	0 ^0%	0.00% • 0	0 ^0%	0.00%



Streaming Audio

Spotify

 Start Date
 End Date

 12/08/2022
 08/31/2023

Booked Impressions

237,209

Impressions DeliveredClicksCTR131,306740.06%

Best CTR Creative:

(COPY) NAHAC Dec '22 - Aug '23

CTR: 0.06%