

#### PERFORMANCE REPORT MAY 2023

The following report outlines the application (file) status, funding, and other performance measures of the Nevada Homeowner Assistance Fund (HAF) through May 31, 2023.

#### **Applications (Files)**

As of the end of May, a total of **5**,797<sup>1</sup> applications were initiated through the Homeowner Assistance Fund System (HAFS) Portal. This number includes households with more than one file, due to duplicate applications and homeowners reapplying for assistance. Approximately **243** files remain in the Application/Document Collection stages (**188** executed by the homeowner, **3** homeowners returning for additional assistance, and **52** in Pre-Sign status) and **257** files are in the Processing and Eligibility queues. As of this reporting period, a total of **1**,**559** files are classified as "Withdrawn" due to homeowners not completing the application timely; duplicate applications; and/or requests from homeowners to withdraw. Collectively, an overall total of **2**,**666** files have been "Denied". The top denial reasons include the following: homeowner did not complete the application timely; less than two payments behind, and household income exceeds 150% AMI. Additionally, at the end of this reporting period **1**,**072**<sup>1</sup> unique households were approved.

The following illustrates files in the pipeline by Status\* after Document Collection.

| A.<br>B. | Application Suspended - Processing<br>Processing - Ready for Underwriting - Recommend Denial | 1<br>26 | 27  |     |
|----------|--|---------|-----|-----|
|          |  |         |     |     |
| C.       | Processing - Ready for Underwriting - Recommend Approval                                     | 56      |     |     |
| D.       | Processing - In Review   | 7       | 90  | 257 |
| E.       | Processing - Waiting on Docs   | 27      |     | 257 |
|          |  |         |     |     |
| F.       | Underwriting - Waiting on Response from Servicer   | 101     |     |     |
| G.       | Underwriting - Approved Funds Allocated  | 0       | 140 |     |
| H.       | Underwriting - In Review   | 39      |     |     |

| I. | Closing – Loan Signing      | 40   | 1072 |
|----|-----------------------------|------|------|
| J. | Approved – Active/Completed | 1032 | 1072 |

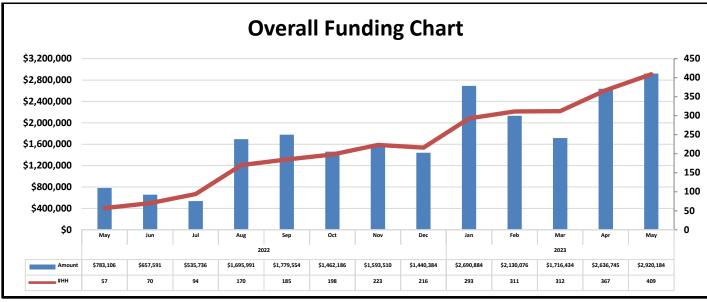
\*See definitions at end of report.

<sup>&</sup>lt;sup>1</sup> Total does not include 3 applications which represents homeowners who have applied for subsequent assistance.

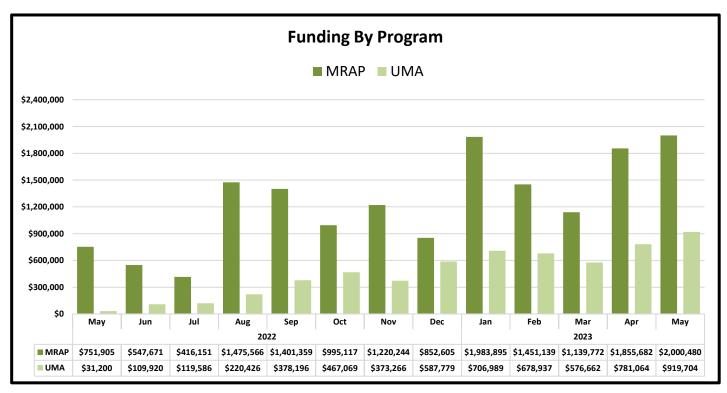


### **Fundings**

A total of **\$22,042,382** has been expended in mortgage assistance, including housing related expenses such as property taxes, homeowner's insurance and homeowners association assessments. The total homeowners assisted per month includes homeowners with recurring monthly payments that were approved under Unemployment Mortgage Assistance (UMA).



<sup>\*</sup>Households – HH





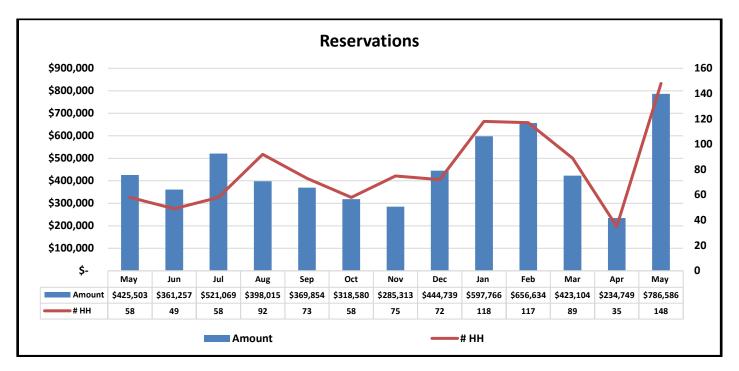
#### Households Assisted

A total of **409** households were assisted in May 2023: **266** recurring and **143** new households.

|                 | 2022                            |    |    |     |     |     | 2023 |     |     |     |     |     |     |
|-----------------|---------------------------------|----|----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
|                 | May Jun Jul Aug Sep Oct Nov Dec |    |    |     |     |     |      |     | Jan | Feb | Mar | Apr | May |
| Total HH        | 57                              | 69 | 94 | 170 | 185 | 198 | 223  | 216 | 293 | 311 | 312 | 367 | 409 |
| New HH          | 57                              | 38 | 43 | 94  | 63  | 67  | 71   | 61  | 114 | 107 | 77  | 113 | 143 |
| Recurring<br>HH | 0                               | 31 | 52 | 76  | 122 | 131 | 152  | 155 | 179 | 204 | 235 | 254 | 266 |

#### **Reservations/Allocations**

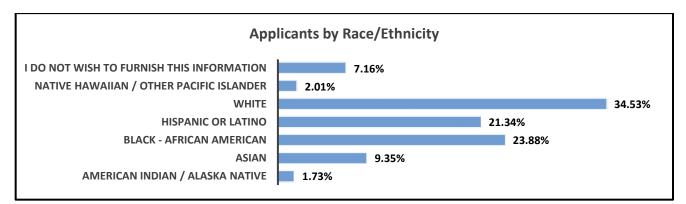
Approximately **\$5.8 million** is currently reserved for files that have been approved and recurring monthly UMA payments. The following chart outlines the number of households and funds reserved by month.

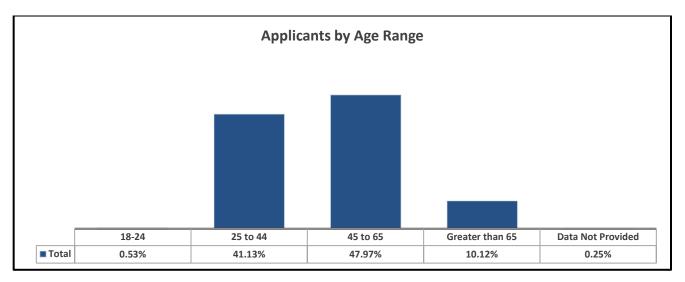


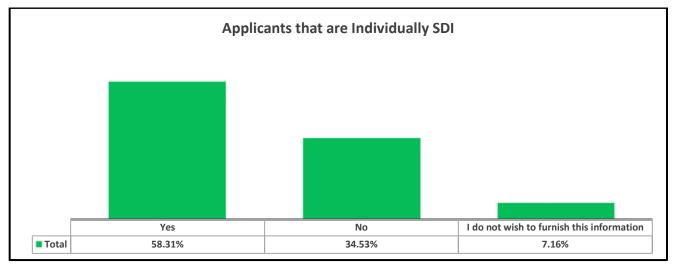


#### **Demographics**

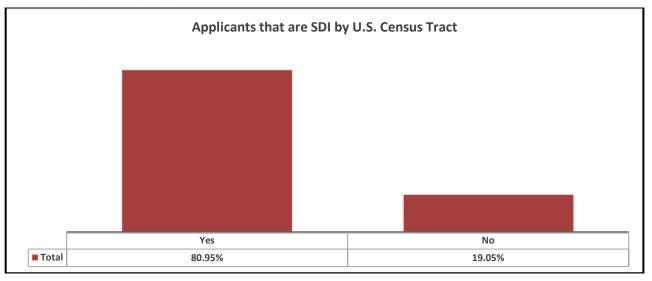
The following charts demonstrate key performance measures for this reporting period, including race/ethnicity, age, socially disadvantaged individuals (SDI), median income and veteran status.

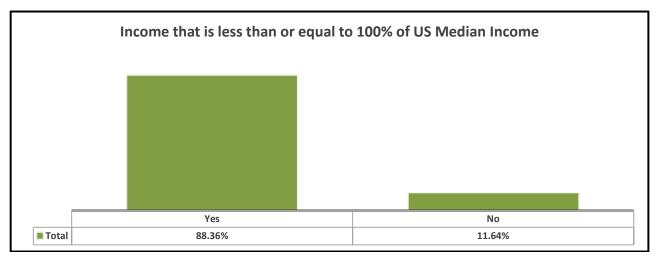


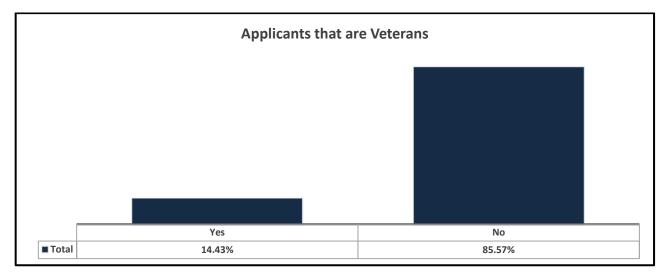














#### **Project Hand Holding**

One-on-one assistance is provided to homeowners who have difficulty completing their application. Partnerships with housing counseling agencies (HCAs) have been beneficial in follow-up contact with homeowners and file processing. The chart below demonstrates the outcomes of the files assigned to the HCAs as a result of Project Hand Holding.

| Organization | Number<br>of<br>Applicants | Applicants<br>Submitted | Submitted<br>(%) | Applicants<br>Approved | Approved<br>(%) | Applicants<br>Funded | Funded<br>(%) |
|--------------|----------------------------|-------------------------|------------------|------------------------|-----------------|----------------------|---------------|
| CPLC         | 259                        | 87                      | 33.59%           | 37                     | 42.53%          | 36                   | 41.38%        |
| CSNV         | 216                        | 54                      | 25.00%           | 20                     | 37.04%          | 19                   | 35.19%        |
| NHSSN        | 268                        | 54                      | 20.15%           | 20                     | 37.04%          | 20                   | 37.04%        |
| NP           | 254                        | 64                      | 25.20%           | 21                     | 32.81%          | 21                   | 32.81%        |
| Total        | 997                        | 259                     | 25.98%           | 98                     | 37.84%          | 96                   | 37.07%        |

## By HCA

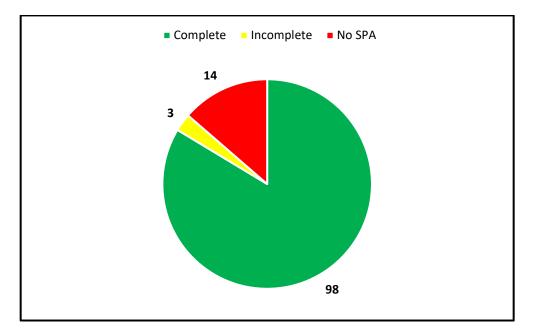
# Overall

| Organization | Number<br>of<br>Applicants | Applicants<br>Submitted | Submitted<br>(%) | Applicants<br>Approved | Approved<br>(%) | Applicants<br>Funded | Funded<br>(%) |
|--------------|----------------------------|-------------------------|------------------|------------------------|-----------------|----------------------|---------------|
| Total        | 5797                       | 2936                    | 50.65%           | 1051                   | 35.80%          | 1048                 | 35.69%        |

Applications submitted represent <u>completed</u> applications.

### Servicer Participation Agreement Scorecard as of the end of April

Currently, there are **98** servicers participating in both UMA and MRAP.





### <u>Outreach</u>

Please see the following outreach events held during this reporting period, as well as upcoming events:

#### May 2023

#### **Community Services of Nevada (CSNV)**

- May 5<sup>th</sup> Cinco de Mayo Celebration Community event
- May 13<sup>th</sup> Festival and Resource Fair, Church SIQUEM (Spanish)
- May 16<sup>th</sup> Classes for Homebuyers (Spanish)
- May 20<sup>th</sup> Family Resource Fair, Church 3rd IAFCJ (Spanish)
- May 20<sup>th</sup> Homebuyers Class (English)
- May 28<sup>th</sup> Health and Resource Fair (Spanish)
- May 31<sup>st</sup> Homeowner and Homebuyer Classes (English and Spanish)

#### Neighborhood Housing Services of Southern Nevada (NHSSN)

- May 2<sup>nd</sup> Cinco de Mayo Festival, East Las Vegas Community center
- May 8th Fairway Housing Fundraiser event, Canyon Gate Country Club
- May 13<sup>th</sup> Doolittle Community Center Community Fair
- May 16<sup>th</sup> NHSSN Spanish Preventive foreclosure workshop
- May 17<sup>th</sup> HBE class, NHSSN
- May 23<sup>rd</sup> English Preventive Foreclosure workshop NHSSN
- May 24<sup>th</sup> HBE class, NHSSN
- May 31<sup>st</sup> Golden Rule Ribbon Cutting (will have table at the event)

#### June 2023

## West Coast Summit - HOTB, Washington and Nevada

June 12<sup>th</sup> & 13<sup>th</sup> in Irvine, CA

#### **Chicanos Por La Causa (CPLC)**

June 10th Homeownership & Financial Education Workshop (English) June 17th Homeownership & Financial Education Workshop (Spanish) June 24th Community Housing Fair, CPLC

#### **Community Services of Nevada (CSNV)**

- June 4th Health Resource Fair, Church Christian International Center
- June 10th UNLV Medical School
- June 20th Resource Festival Event, Catholic Charities
- June 24th Southern Nevada Regional Housing Authority Homebuyer Expo
- June 30th Classes for Homeowners



#### Neighborhood Housing Services of Southern Nevada (NHSSN)

- June 3rd Resource Fair, Pearson Community Center
- June 10th Community NeighborWorks Pancake Breakfast, North Las Vegas Fire Station 51
- June 13th Homelessness to Homes Summit, The Center
- June 24th Housing Fair, Cambridge Community Center
- June 26th HUD Housing event, Clark County Library

#### Nevada Partners, Inc. (NPI)

- June 6th CBHP Luxor Property Visit
- June 7th Lender/Realtor Education Workshop
- June 8th CBHP Planet Hollywood Property Visit
- June 13th Homebuyer Education Class
- June 15th Spanish Homebuyer Class
- June 20th Homebuyer Education Class-Webinar
- June 24th SNRHA Housing Expo, Cambridge Community Center
- June 26th HUD Homeownership Resource Symposium

#### August 2023

August 25<sup>th</sup> NAHAC Community Housing event with servicers, HCAs; CPLC to co-host

#### **Definitions**

- A. <u>Application Suspended Processing</u>: File has been suspended in Processing stage and spending additional review before disposition.
- **B.** <u>Processing Ready for Underwriting Recommend Denial</u>: File has been recommended for denial, pending second review by Underwriter prior to disposition.
- C. <u>Processing Ready for Underwriting Recommend Approval</u>: File recommended forapproval, pending second review by Underwriter prior to disposition.
- D. <u>Processing In Review</u>: File currently under review by a Processor.
- E. <u>Processing Waiting on Docs</u>: File waiting on additionally requested document(s).
- F. <u>Underwriting Waiting on Response from Servicer</u>: File reviewed by Underwriter and waiting for a response from the servicer before disposition and/or funding.
- G. <u>Underwriting Approved Funds Allocated</u>: File approved, and funds have been allocated. No payments are made until closing documents are signed.
- H. <u>Underwriting In Review</u>: File under review by Underwriter prior to sending request for servicer records.
- I. <u>Closing Loan Signing</u>: File has been approved for funding pending the execution of the Deed of Trust and Promissory Note.
- J. <u>Approved Active/Completed</u>: Payment is made for mortgage assistance, including housing related expenses such as property taxes, homeowner's insurance, and Homeowners Association assessments. This total will include returning homeowners receiving a second HAF approval.