

# Digital Marketing Report



Jun 1, 2023 - Jun 30, 2023

#### **CAMPAIGN IMPACT TOTALS**

**Total Impressions** 

**Total Clicks** 

Average CTR

317,908

634

0.19%

#### **SUMMARY**

Google Ads performed well in June. We saw a slight decrease in impressions, but an increase in clicks resulting from an increased 12.08% CTR (up 2.6% from May.)

With a CTR still well above the industry standard, 12.08% vs 2.51%, we were able to achieve high engagement and clicks with ads leading to increased website traffic and engagement with NAHAC.

Because we saw decreased clicks and CTR for Digital Display ads in April, we adjusted the inventory placements on high impact banner sizes in May.

As a result of these adjustments, Digital Display saw over 243,000 impressions, down just slightly from May, and 439 clicks, up an astounding 55.6% from May.

Connected TV saw over 73,500 impressions for June, and 67 clicks resulting from a .09% CTR, up from .07% in May.

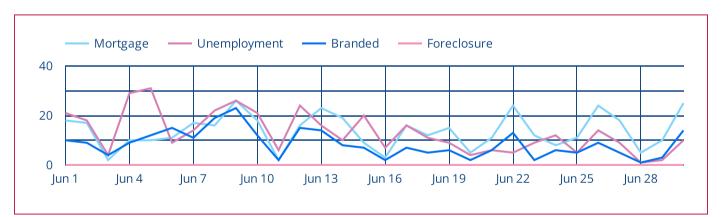




# Google Ads

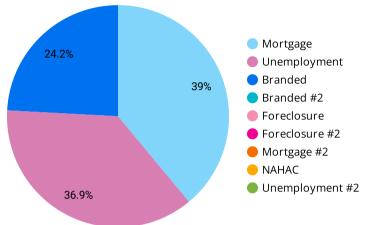
Impressions	Clicks	CTR	Avg. CPC
1,060	128	12.08%	\$3.20
<b></b> -1.8%	<b>≜</b> 0.8%	<b>≜</b> 2.6%	<b></b> -1.1%

	Ad group	Impressions 🔻	Clicks	CTR
1.	Mortgage	413	52	12.59%
2.	Unemployment	391	46	11.76%
3.	Branded	256	30	11.72%

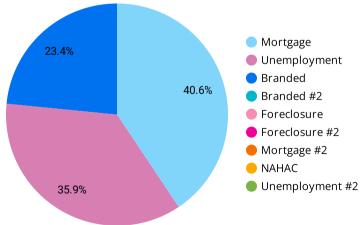


	City	Impressions *	Clicks	CTR
1.	Las Vegas	805	96	11.93%
2.	North Las Vegas	80	12	15%
3.	Henderson	64	6	9.38%
4.	Paradise	33	7	21.21%
5.	Sunrise Manor	17	2	11.76%
6.	Pahrump	10	0	0%
7.	Enterprise	9	1	11.11%

### Impressions by Ad Group



## Clicks by Ad Group





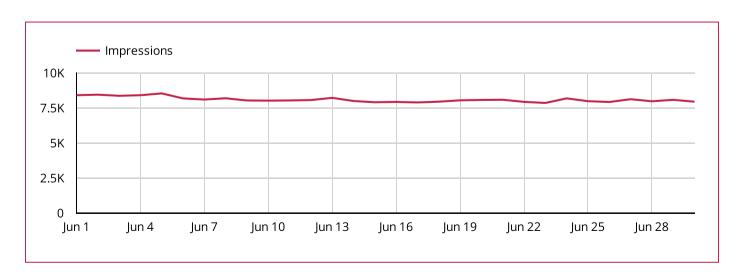
## Digital Display

 Impressions
 Clicks
 CTR
 E CPM

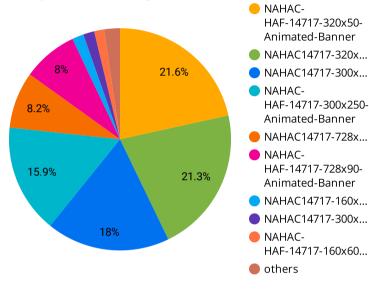
 243,318
 439
 0.18%
 6.06

 ♣ -6.9%
 ♣ 44.9%
 ♣ 55.6%

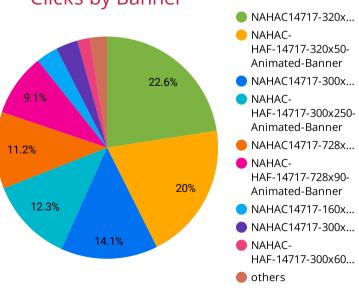
	Banner	Impression	%Δ	C	%	CTR	%Δ	E	%
1.	NAHAC-HAF-14717-320x50-Animate	52,453	58.6% 🛊	88	8	0.17%	15.6% 🛊	6	2
2.	NAHAC14717-320x50-Static-Banner	51,771	57.3% 🛊	99	1	0.19%	28.4% 🛊	6	2
3.	NAHAC14717-300x250-Static-Banner	43,756	-15.2% 🖡	62	1	0.14%	40.7% 🕯	6	4
4.	NAHAC-HAF-14717-300x250-Animat	38,611	-19.8% 🖡	54	-3	0.14%	20.2% 🛊	6	4
5.	NAHAC14717-728x90-Static-Banner	20,013	-42.9% 🖡	49	2	0.24%	125.8% 🛊	6	5
6.	NAHAC-HAF-14717-728x90-Animate	19,531	-44.8% 🖡	40	3	0.2%	141.3% 🛊	6	5
7.	NAHAC14717-160x600-Static-Banner	4,116	-24.2% 🖡	14	1	0.34%	208.0% 🛊	6	4
8.	NAHAC14717-300x600-Static-Banner	3,935	-34.1% 🖡	14	4	0.36%	112.3% 🛊	6	4
	Grand total	243,318	-6.9% 🖡	4	4	0.18%	55.6% 🛊	6	4



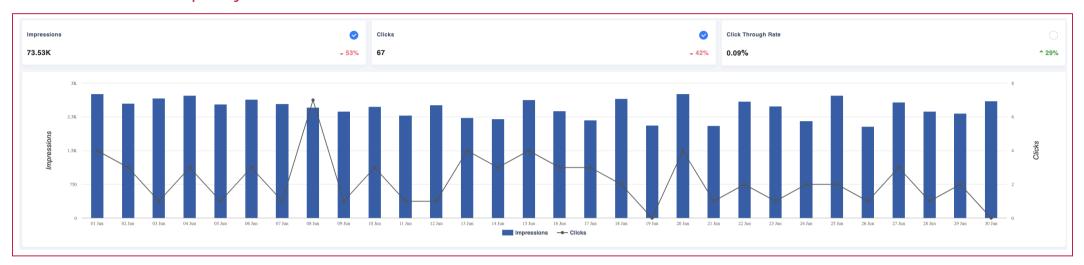
#### Impressions by Banner







### Connected TV & Spotify



✓	Line Item Name ↑↓	Start Date ↑↓	End Date ↑↓	Type ↑↓	Pacing ↑↓	Booked Units ↑↓	Impressions 1	Clicks ↑↓	CTR ↑↓	Completed Views	↑↓ Completion Rate
	Connected TV/OTT - Behavioral Targeting	04/26/2023	08/31/2023	СРМ	83.66%	32,495	14,018 • 26%	1 100%	0.01% 100%	13,719 🕶 26%	% 97.87%
<b>~</b>	Added Value: Display - Behavioral Targeting - Banners	12/07/2022	08/31/2023	СРМ	13.97%	100,000	10,737 • 1%	11 450%	0.10% 400%	0 - 09	% 0.00%
	Connected TV - Behavioral Targeting - Universal Pixel (Spanish)	12/07/2022	08/31/2023	СРМ	9.48%	46,011	3,353 • 43%	1 * 100%	0.03% 100%	3,267 • 439	% 97.44%
<b>☑</b>	Connected TV/OTT - Behavioral Targeting - Universal Pixel (open Audience)	12/07/2022	08/31/2023	СРМ	6.88%	141,916	7,502 \$\square 52\%	1 * 100%	0.01% • 100%	7,337 + 529	% 97.80%
	Connected TV - Behavioral Targeting - Universal Pixel (Tagalog))	12/07/2022	08/31/2023	СРМ	5.81%	38,342	1,713 • 60%	0 * 0%	0.00% • 0%	1,645 + 60%	% 96.03%
<b>~</b>	Display - cTV Targeting - Banners	12/07/2022	08/31/2023	СРМ	5.61%	728,506	31,401 • 59%	53 • 53%	0.17% * 13%	0 - 09	% 0.00%
<b>~</b>	Connected TV - Behavioral Targeting - Universal Pixel	12/07/2022	08/31/2023	СРМ	5.23%	81,855	3,289 • 62%	0 • 100%	0.00% • 100%	3,148 - 629	% 95.71%
<b>~</b>	Connected TV - Behavioral Targeting - Universal Pixel (open Audience)	12/07/2022	08/31/2023	СРМ	1.62%	122,749	1,517 • 90%	0 *0%	0.00% • 0%	1,480 🕶 90%	% 97.56%
	Connected TV - Behavioral Targeting - Q1 Connect [REMOVE]	12/01/2022	04/25/2023	СРМ	0.00%	0	0 ^ 0%	0 *0%	0.00% * 0%	0 - 09	% 0.00%
<b>~</b>	Spotify	12/08/2022	08/31/2023	СРМ	0.00%	209,302	0 • 0%	0 • 0%	0.00% • 0%	0 * 09	% 0.00%