

#### PERFORMANCE REPORT AUGUST 2023

The following report outlines the application (file) status, funding, and other performance measures of the Nevada Homeowner Assistance Fund (HAF) through August 31, 2023.

#### **Applications (Files)**

As of the end of August, a total of **6,683<sup>1</sup>** applications were initiated through the Homeowner Assistance Fund System (HAFS) Portal. This number includes households with more than one file, due to duplicate applications and homeowners reapplying for assistance. Approximately **245** files remain in the Application/Document Collection stages (**205** executed by the homeowner, **2** homeowners returning for additional assistance, and **38** in Pre-Sign status) and an additional **270** files are in the Processing and Eligibility queues. As of this reporting period, a total of **1,653** files are classified as "Withdrawn" due to homeowners not completing the application timely; duplicate applications; and/or requests from homeowners to withdraw. Collectively, an overall total of **3,094** files have been "Denied". The top denial reasons include the following: homeowner did not complete the application timely; homeowner is less than two payments behind, household income exceeds 150% AMI, and amount due exceeds program cap. Additionally, at the end of this reporting period **1,421<sup>1</sup>** unique households were approved.

A. B.	Application Suspended - Processing Processing - Ready for Underwriting - Recommend Denial	0 8	8	
C. D. E.	Processing - Ready for Underwriting - Recommend Approval Processing - In Review Processing - Waiting on Docs	43 12 35	90	270
F. G. H.	Underwriting - Waiting on Response from Servicer Underwriting - Approved Funds Allocated Underwriting - In Review	137 0 35	172	

The following illustrates files in the pipeline by Status\* after Document Collection.

I.	Closing – Loan Signing	27	1,421
J.	Approved – Active/Completed	1,394	1,421

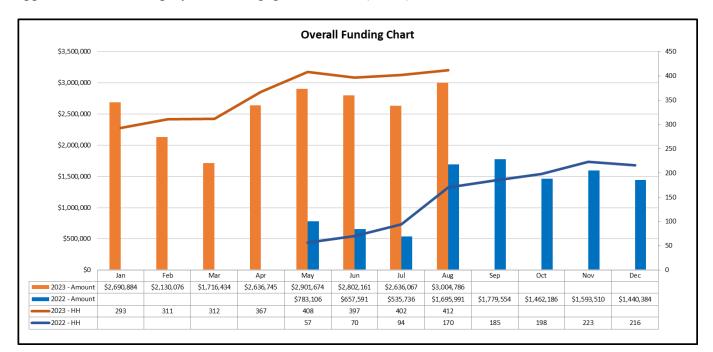
\*See definitions at end of report.

<sup>&</sup>lt;sup>1</sup> Total does not include 2 applications which represents homeowners who have applied for subsequent assistance.

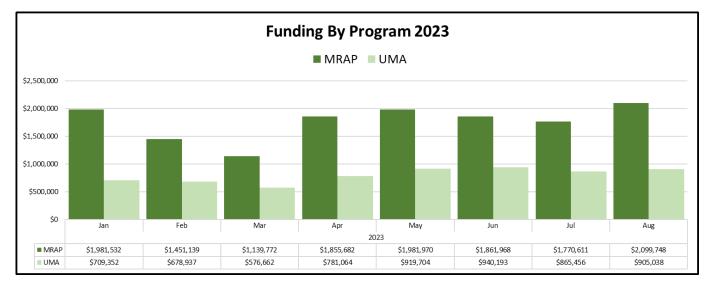


## **Fundings**

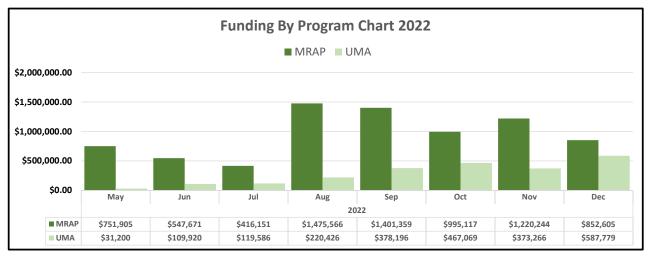
A total of **\$30,466,886** has been expended in mortgage assistance, including housing related expenses such as property taxes, homeowners insurance and homeowners association assessments. The total homeowners assisted per month includes homeowners with recurring monthly payments that were approved under Unemployment Mortgage Assistance (UMA).



\*Households - HH







### Households Assisted

A total of 412 households were assisted in August 2023: 297 recurring and 115 new households.

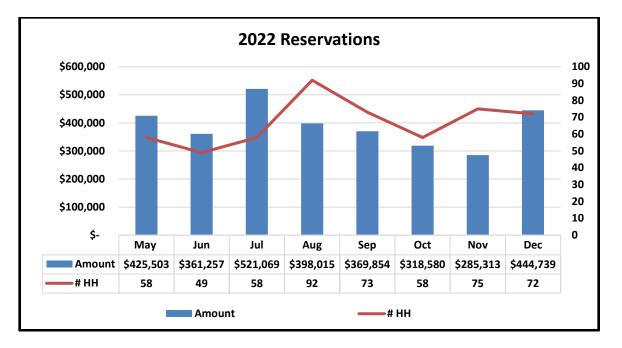
	2022							2023								
	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug
Total HH	57	70	94	170	185	198	223	216	293	311	312	367	408	397	402	412
New HH	57	39	42	94	63	67	71	61	114	107	77	113	142	114	110	115
Recurring HH	0	31	52	76	122	131	152	155	179	204	235	254	266	283	292	297



#### **Reservations/Allocations**

Approximately **\$7.5 million** is currently reserved for files that have been approved and recurring monthly UMA payments. The following chart outlines the number of households and funds reserved by month.

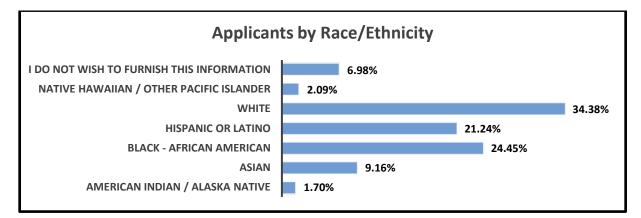


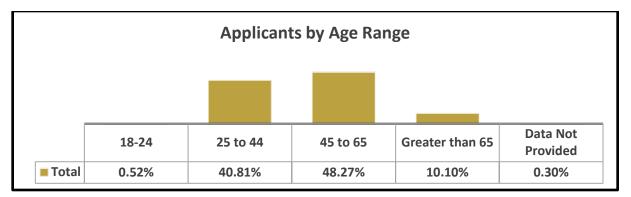


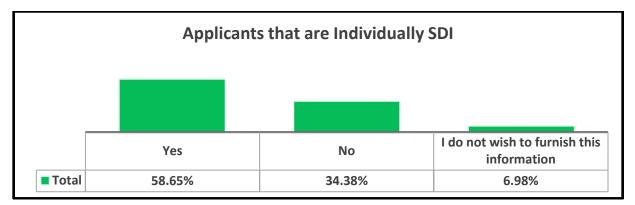


#### **Demographics**

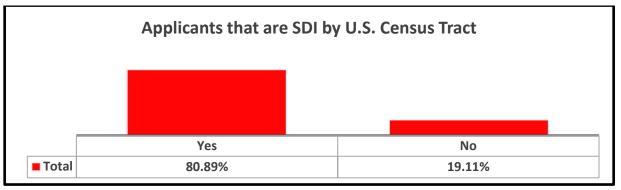
The following charts demonstrate key performance measures for this reporting period, including race/ethnicity, age, socially disadvantaged individuals (SDI), median income and veteran status.

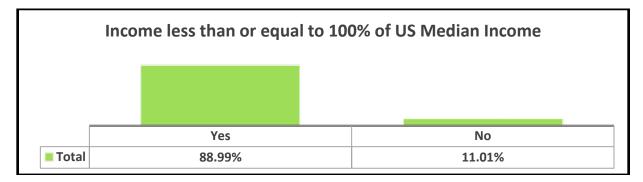


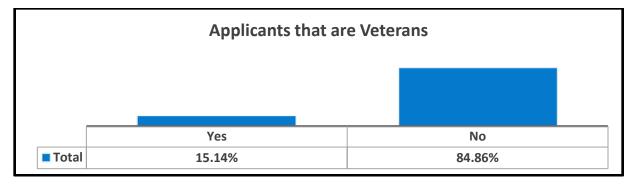














### **Project Hand Holding**

One-on-one assistance is provided to homeowners who have difficulty completing their application. Partnerships with housing counseling agencies (HCAs) have been beneficial in follow-up contact with homeowners and file processing. The chart below demonstrates the outcomes of the files assigned to the HCAs as a result of Project Hand Holding.

\*Applications submitted represent completed applications.

By HCA											
Organization	Number of Applicants	Applications Submitted	Submitted (%)	Applicants Approved	Approved (%)	Applicants Funded	Funded (%)				
CPLC	305	104	34.10%	55	52.88%	54	51.92%				
CSNV	261	65	24.90%	35	53.85%	35	53.85%				
NHSSN	308	73	23.70%	31	42.47%	31	42.47%				
NP	313	82	26.20%	41	50.00%	41	50.00%				
Total	1187	324	27.30%	162	50.00%	161	49.69%				

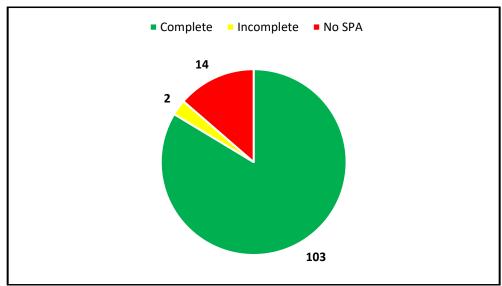
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# **Overall**

Organization		Applications Submitted		Applicants Approved		Applicants Funded	
Total	6683	3440	51.47%	1391	40.44%	1386	40.29%

### **Servicer Participation Agreement Scorecard**

Currently, there are 103 servicers participating in both UMA and MRAP.



There are no pending files for the 16 incomplete and missing SPAs.



## <u>Outreach</u>

Please see the following outreach events held during this reporting period, as well as upcoming events:

#### August 2023

- Chicanos Por La Causa (CPLC)
  - August 5thBack to School Resource Fairs, Downtown Summerlin Mall, Las VegasAugust 12thHomeownership & Financial Education Workshop (English)August 25thNAHAC Community Housing event with Servicers, HCAs; CPLC to co-hostAugust 26thHomeownership & Financial Education Workshop (Spanish)

### • <u>Community Services of Nevada (CSNV)</u>

August 25thNAHAC Community Housing event with Servicers, HCAs; CPLC to co-hostAugust 26thHomeownership & Financial Education Workshop (English)

### • <u>Neighborhood Services of Southern Nevada (NHSSN)</u>

August 19thCreating Generational Wealth Series 4, The Black Initiative, Las VegasAugust 25thNAHAC Community Housing event with Servicers, HCAs; CPLC to co-hostAugust 26thHomeownership & Financial Education Workshop (English)August 30thHousing is Our Crisis: Series, North Las Vegas

## • Nevada Partners, Inc. (NPI)

- August 15<sup>th</sup> Homebuyer Workshop (virtual)
- August 19<sup>th</sup> First-Time Homebuyers Class (Spanish)
- August 25<sup>th</sup> NAHAC Community Housing event with Servicers, HCAs; CPLC to co-host

## • <u>NAHAC</u>

August 24<sup>th</sup> Freedom Mortgage Virtual Outreach

August 25<sup>th</sup> Community Housing event with Servicers, HCAs; CPLC to co-host The event was well-attended throughout the day. NAHAC spoke with 25+ homeowners. Some were new applications; others previously were denied and came to reapply/reactivate their application. Flagstar, Nationstar/Mr. Cooper, Shellpoint and Wells Fargo were the servicers in attendance and spoke with homeowners who had made appointments to meet with them during the event. The three other HCAs also met with homeowners and assisted them with HAF applications or with other assistance issues (rental, utility, down payment).

#### September 2023

• <u>CPLC</u>

September 9<sup>th</sup> Homeownership & Financial Education Workshop (English) September 23<sup>rd</sup> Homeownership & Financial Education Workshop (Spanish)

• <u>CSNV</u>

September 12<sup>th</sup> Homeownership & Financial Education Workshop (English) September 16<sup>th</sup> Homeownership & Financial Education Workshop (English)



- <u>NHSSN</u> September 27<sup>th</sup> Hopes to Homes, North Las Vegas
- <u>NPI</u> September 12<sup>th</sup> First-Time Homebuyers Class (Spanish) September 14<sup>th</sup> First-Time Homebuyers Class (English)

#### **Definitions**

- A. <u>Application Suspended Processing</u>: File has been suspended in Processing stage and is pending additional review before disposition.
- **B.** <u>Processing Ready for Underwriting Recommend Denial</u>: File has been recommended for denial, pending second review by Underwriter prior to disposition.
- C. <u>Processing Ready for Underwriting Recommend Approval</u>: File recommended for approval, pending second review by Underwriter prior to disposition.
- D. <u>Processing In Review</u>: File currently under review by a Processor.
- E. <u>Processing Waiting on Docs</u>: File waiting on additionally requested document(s).
- **F.** <u>Underwriting Waiting on Response from Servicer</u>: File reviewed by Underwriter and waiting for a response from the servicer before disposition and/or funding.</u>
- **G.** <u>Underwriting Approved Funds Allocated</u>: File approved, and funds have been allocated. No payments are made until closing documents are signed.
- H. <u>Underwriting In Review</u>: File under review by Underwriter prior to sending request for servicer records.
- I. <u>Closing Loan Signing</u>: File has been approved for funding pending the execution of the Deed of Trust and Promissory Note.
- J. <u>Approved Active/Completed</u>: Payment is made for mortgage assistance, including housing related expenses such as property taxes, homeowner's insurance, and Homeowners Association assessments. This total will include returning homeowners receiving a second HAF approval.