

### PERFORMANCE REPORT SEPTEMBER 2023

The following report outlines the application (file) status, funding, and other performance measures of the Nevada Homeowner Assistance Fund (HAF) through September 30, 2023.

#### **Applications (Files)**

As of the end of August, a total of **6,962**<sup>1</sup> applications were initiated through the Homeowner Assistance Fund System (HAFS) Portal. This number includes households with more than one file, due to duplicate applications and homeowners reapplying for assistance. Approximately **319** files remain in the Application/Document Collection stages (**232** executed by the homeowner, **5** homeowners returning for additional assistance, and **82** in Pre-Sign status) and an additional **228** files are in the Processing and Eligibility queues. As of this reporting period, a total of **1,679** files are classified as "Withdrawn" due to homeowners not completing the application timely; duplicate applications; and/or requests from homeowners to withdraw. Collectively, an overall total of **3,222** files have been "Denied". The top denial reasons include the following: homeowner did not complete the application timely; homeowner is less than two payments behind, household income exceeds 150% AMI, and amount due exceeds program cap. Additionally, at the end of this reporting period **1,514**<sup>1</sup> unique households were approved.

The following illustrates files in the pipeline by Status\* after Document Collection.

A.	Application Suspended - Processing	2	2	
B.	Processing - Ready for Underwriting - Recommend Denial	0	2	
C.	Processing - Ready for Underwriting - Recommend Approval	17		
D.	Processing - In Review	15	54	220
E.	Processing - Waiting on Docs	22		228
F.	Underwriting - Waiting on Response from Servicer	98		
G.	Underwriting - Approved Funds Allocated	0	172	
H.	Underwriting - In Review	74		

I.	Closing – Loan Signing	42	1,514
J.	Approved – Active/Completed	1,472	1,314

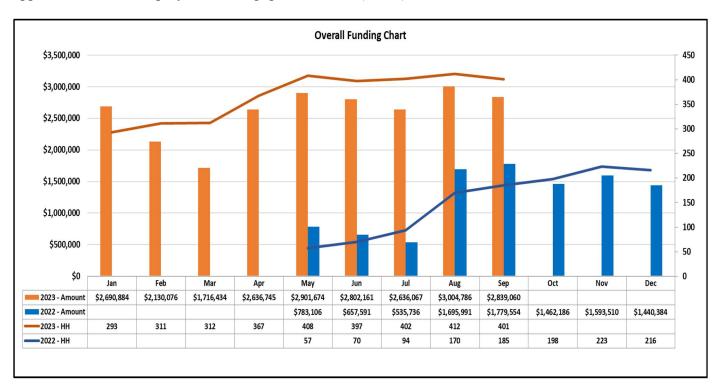
<sup>\*</sup>See definitions at end of report.

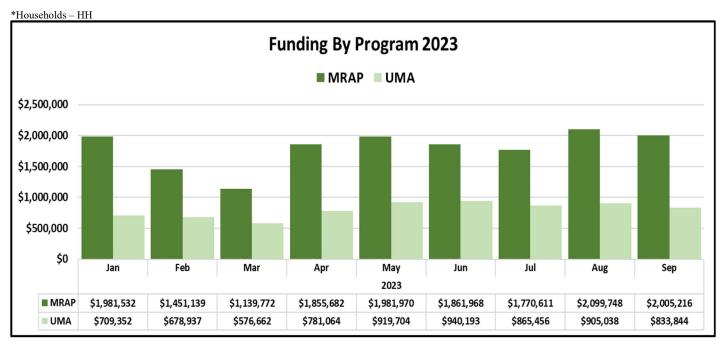
<sup>&</sup>lt;sup>1</sup> Total does not include 5 applications which represents homeowners who have applied for subsequent assistance.



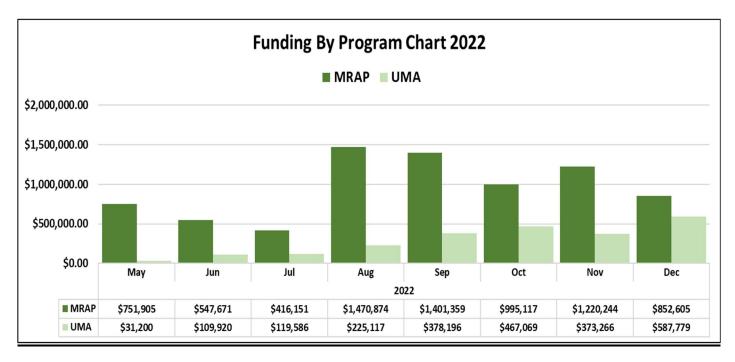
#### **Fundings**

A total of \$33,305,945 has been expended in mortgage assistance, including housing related expenses such as property taxes, homeowners insurance and homeowners association assessments. The total homeowners assisted per month includes homeowners with recurring monthly payments that were approved under Unemployment Mortgage Assistance (UMA).









# **Households Assisted**

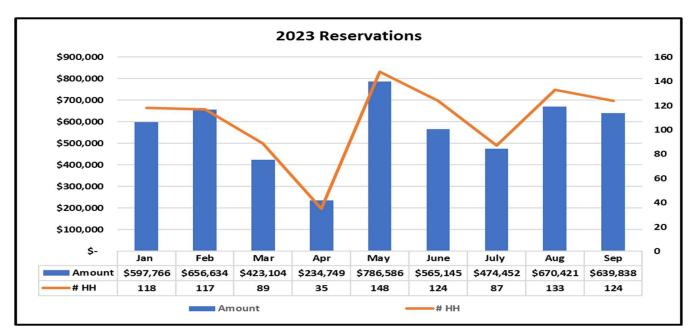
A total of 401 households were assisted in September: 297 recurring and 104 new households.

	2022							2023									
	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Total HH	57	70	94	170	185	198	223	216	293	311	312	367	408	397	402	412	401
New HH	57	39	42	94	63	67	71	61	114	107	77	113	142	114	110	115	104
Recurring HH	0	31	52	76	122	131	152	155	179	204	235	254	266	283	292	297	297



#### **Reservations/Allocations**

Approximately **\$8.1 million** is currently reserved for files that have been approved and recurring monthly UMA payments. The following chart outlines the number of households and funds reserved by month.

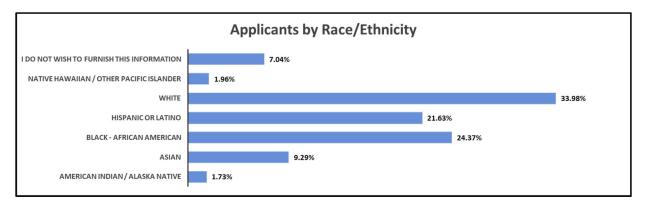


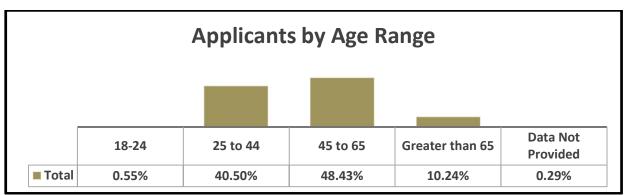


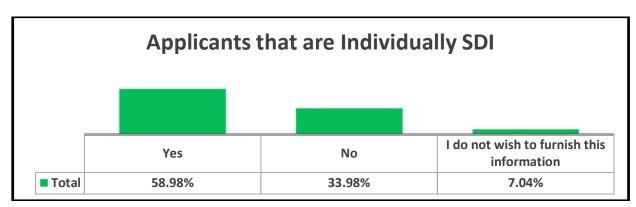


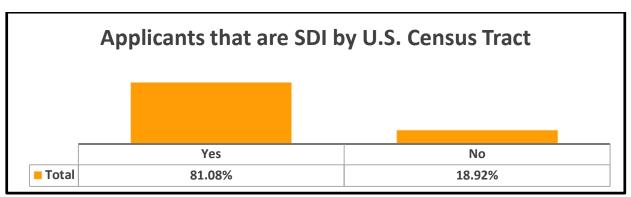
#### **Demographics**

The following charts demonstrate key performance measures for this reporting period, including race/ethnicity, age, socially disadvantaged individuals (SDI), median income and veteran status.

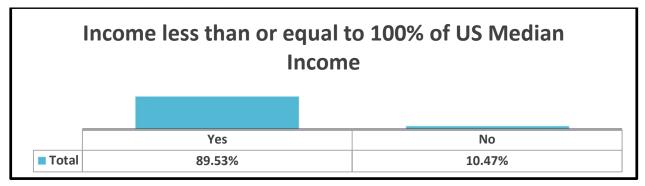


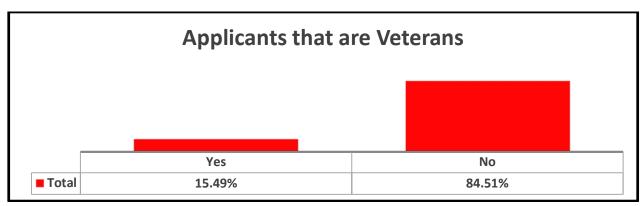












# **Project Hand Holding**

One-on-one assistance is provided to homeowners who have difficulty completing their application. Partnerships with housing counseling agencies (HCAs) have been beneficial in follow-up contact with homeowners and file processing. The chart below demonstrates the outcomes of the files assigned to the HCAs as a result of Project Hand Holding.

# By HCA

Organization	Number of Applicants	Applicants Submitted	Submitted (%)	Applicants Approved	Approved (%)	Applicants Funded	Funded (%)
CPLC	325	111	34.15%	59	53.15%	57	51.35%
CSNV	266	68	25.56%	37	54.41%	37	54.41%
NHSSN	319	76	23.82%	33	43.42%	33	43.42%
NP	319	84	26.33%	43	51.19%	43	51.19%
Total	1229	339	27.58%	172	50.74%	170	50.15%

# **Overall**

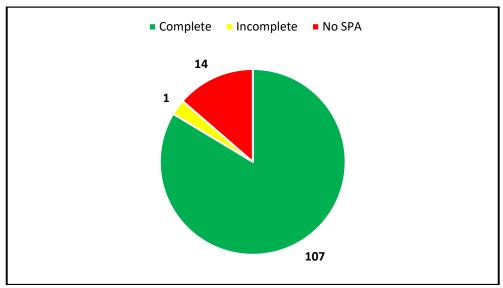
Organization		Applicants Submitted		Applicants Approved	Approved (%)	Applicants Funded	Funded (%)
Total	6962	3565	51.21%	1506	42.24%	1490	41.80%

<sup>\*</sup>Applications submitted represent completed applications.



#### **Servicer Participation Agreement Scorecard**

Currently, there are 107 servicers participating in both UMA and MRAP.



There are no pending files for the 14 incomplete and missing SPAs.

#### Outreach

Please see the following outreach events held during this reporting period:

### September 2023

#### • CPLC

September 9<sup>th</sup> Homeownership & Financial Education Workshop (English) September 23<sup>rd</sup> Homeownership & Financial Education Workshop (Spanish)

## • <u>CSNV</u>

September 12<sup>th</sup> Homeownership & Financial Education Workshop (English) September 16<sup>th</sup> Homeownership & Financial Education Workshop (English)

## • NHSSN

September 27<sup>th</sup> Hopes to Homes, North Las Vegas

#### NPI

September 12<sup>th</sup> First-Time Homebuyers Class (Spanish) September 14<sup>th</sup> First-Time Homebuyers Class (English)

#### October 2023

#### CSNV

October 1st	Central American Committee Festival
October 3 <sup>rd</sup>	National Night Out
October 14 <sup>th</sup>	Festival Purepecha Community Event
October 17 <sup>th</sup>	Homebuyer Education Class (Spanish)
October 21st	Homebuyer Education Class (English)



NEVADA AFFORDABLE HOUSING ASSISTANCE CORPORATION

October 25 <sup>th</sup>	Financial Inclusion Resource Fair, Consulate of Mexico, Las Vega	ıs
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October 27<sup>th</sup> Great Las Vegas Taco Festival

October 28th Harvest Fest Trunk or Treat, North Las Vegas

October 30<sup>th</sup> Homeowner Class

October 30<sup>th</sup> Homebuyer Education Class

#### • NHSSN

October 3<sup>rd</sup> National Night Out, North Las Vegas

October 14<sup>th</sup> Homebuyer Education Class

October 21st Heath Fair, Las Vegas

October 21st Hopes to Home Workshop, North Las Vegas

#### NPI

October 5 Diffil Certificates and Nevada Identification Assistance	October 5 <sup>th</sup>	Birth Certificates and Nevada Identification Assistance
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October 5<sup>th</sup> Excalibur Hotel property visit

October 5<sup>th</sup> Bartender Apprentice Workshop – Culinary Academy

October 7<sup>th</sup> Affordable Connectivity Program

October 12<sup>th</sup> Tip Earners Workshops – Bartenders Union Local

October 14<sup>th</sup> Beautification Block Party

October 17<sup>th</sup> Homebuyer Education Workshop

October 18th Cybersecurity Program

October 19th Homebuyer Education Class (Spanish)

October 21<sup>st</sup> Lunch and Learn Youth Summit

October 21st Men and Women Cancer Discussion and Screening Informational

October 24<sup>th</sup> Vertical Farming Education

October 24th Drone Program

#### November 2023

#### • NPI

November 2<sup>nd</sup> Mirage property visit

November 17th Homebuyer Education Webinar

November 19th Homebuyer Education Workshop (Spanish)



### **Definitions**

- **A.** <u>Application Suspended Processing</u>: File has been suspended in Processing stage and is pending additional review before disposition.
- **B.** <u>Processing Ready for Underwriting Recommend Denial</u>: File has been recommended for denial, pending second review by Underwriter prior to disposition.
- C. <u>Processing Ready for Underwriting Recommend Approval</u>: File recommended for approval, pending second review by Underwriter prior to disposition.
- **D.** <u>Processing In Review</u>: File currently under review by a Processor.
- **E.** Processing Waiting on Docs: File waiting on additionally requested document(s).
- **F.** <u>Underwriting Waiting on Response from Servicer</u>: File reviewed by Underwriter and waiting for a response from the servicer before disposition and/or funding.
- **G.** <u>Underwriting Approved Funds Allocated</u>: File approved, and funds have been allocated. No payments are made until closing documents are signed.
- **H.** <u>Underwriting In Review</u>: File under review by Underwriter prior to sending request for servicer records.
- I. <u>Closing Loan Signing</u>: File has been approved for funding pending the execution of the Deed of Trust and Promissory Note.
- **J.** <u>Approved Active/Completed</u>: Payment is made for mortgage assistance, including housing related expenses such as property taxes, homeowner's insurance, and Homeowners Association assessments. This total will include returning homeowners receiving a second HAF approval.