

# Digital Marketing Report



Dec 1, 2023 - Dec 31, 2023

#### **CAMPAIGN IMPACT TOTALS**

Cost

**Total Impressions** 

**Total Clicks** 

Average CTR

2,310.26

114,528

521

0.29%

**★** 3.4%

**■** -1.7%

**-7.1**%

**■** -11.8%

#### **SUMMARY**

Overall we saw good performance again in December with a slight overall 1.7% decrease in impressions to just over 114,000 along with a 7.1% decrease in total clicks resulting from an 11.8% decrease in the average CTR.

Google Ads performed well for December. We saw an 11.7% decrease in impressions to 1,675 along with a 4.8% increase in clicks to 198 resulting from an outstanding 18.6% increase in CTR. Additionally, we saw a 3.9% decrease in CPC (Cost Per Click) to \$3.08.

With a Google Ads CTR well above the industry standard, 11.82% vs 2.51%, we were able to achieve high engagement and clicks with ads leading to increased website traffic and engagement with NAHAC.

Digital Display also performed well in December with over 176.6% increase in impressions to 28,600 and a 26.9% increase in clicks to 85. Because the December clicks increase wasn't as substantial as the large impressions increase, we did however see a 54.1% decrease in CTR to .30%.

Pre-Roll performed as expected for December with just over 84,200 impressions and 238 clicks resulting from a slightly decreased 28% CTR.

We will continue to focus on retargeting-only for Display moving forward and use the majority of the remaining display budget for English pre-roll videos.

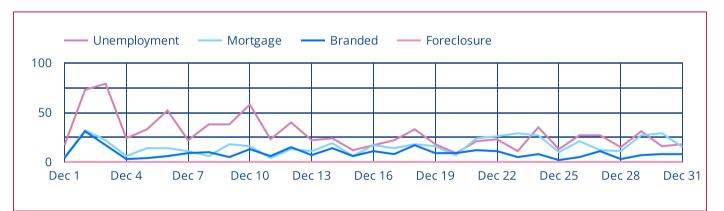




# Google Ads

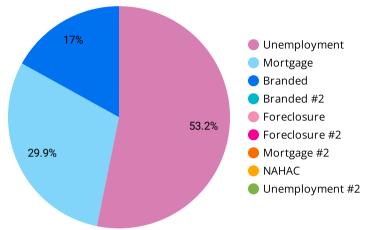
Cost.	Impressions	Clicks	CTR	Avg. CPC
718.51	1,675	198	11.82%	\$3.08
<b>★</b> 0.7%	<b></b> -11.7%	<b>\$</b> 4.8%	<b>18.6%</b>	<b></b> -3.9%

	Ad group	Impressions *	Clicks	CTR
1.	Unemployment	891	96	10.77%
2.	Mortgage	500	51	10.2%
3.	Branded	284	51	17.96%

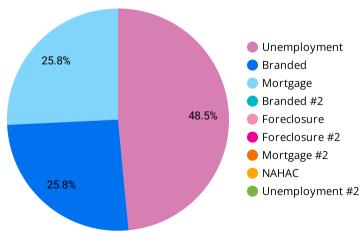


	City	Impressions *	Clicks	CTR
1.	Las Vegas	961	114	11.86%
2.	Paradise	320	34	10.63%
3.	Henderson	122	17	13.93%
4.	North Las Vegas	109	13	11.93%
5.	Sunrise Manor	40	6	15%
6.	Laughlin	34	3	8.82%
7.	Pahrump	20	3	15%

#### Impressions by Ad Group



## Clicks by Ad Group

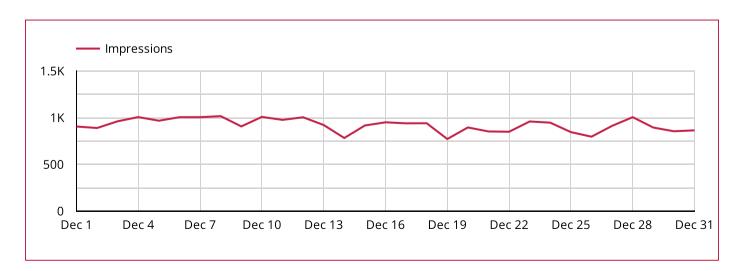




## Digital Display

Cost	Impressions	Clicks	CTR	E CPM
225.84	28,600	85	0.30%	4.97
<b>176.8</b> %	<u>176.6%</u>	<b>1</b> 26.9%	<b></b> -54.1%	<b>★</b> 0.1%

	Banner	Impression	% Д	C	%	CTR	% Д	E	%
1.	NAHAC14717-320x50-Static-Banner	6,330	165.2% 🛊	23	5	0.36%	-42.2% 🖡	4	0
2.	NAHAC-HAF-14717-320x50-Animate	6,300	159.9% 🛊	22	6	0.35%	-34.9% 🖡	4	
3.	NAHAC14717-300x250-Static-Banner	6,269	208.5% 🛊	9	-1	0.14%	-73.5% 🖡	4	0
4.	NAHAC-HAF-14717-300x250-Animat	4,771	189.9% 🛊	5	-2	0.1%	-75.4% 🖡	4	0
5.	NAHAC14717-728x90-Static-Banner	1,774	148.8% 🛊	9	-1	0.51%	-63.8% 🖡	4	0
6.	NAHAC-HAF-14717-728x90-Animate	1,696	146.5% 🛊	13	1	0.77%	-12.1% 🖡	4	0
7.	NAHAC14717-300x600-Static-Banner	376	261.5% 🛊	1	0	0.27%	-72.3% 🖡	4	
8.	NAHAC-HAF-14717-300x600-Animat	326	243.2% 🛊	1	-5	0.31%	-85.4% 🖡	5	0
	Grand total	28,600	176.6% 🛊	85	2	0.3%	-54.1% 🖡	4	0



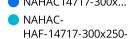
#### Impressions by Banner

6.2%

16.7%



22%

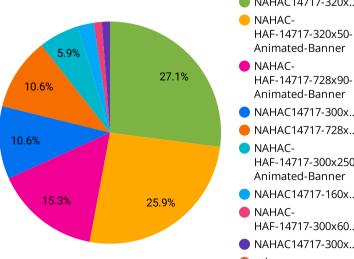


NAHAC14717-320x...

- Animated-Banner NAHAC14717-728x...
- NAHAC-HAF-14717-728x90-Animated-Banner
- NAHAC14717-300x...
- NAHAC-HAF-14717-300x60...
- NAHAC14717-160x...
- others

#### Clicks by Banner

21.9%



- NAHAC14717-320x...
- Animated-Banner
- NAHAC14717-300x...
- NAHAC14717-728x...
- HAF-14717-300x250-
- NAHAC14717-160x...
- HAF-14717-300x60...
- NAHAC14717-300x...
- others





## Pre-Roll

Cost	Impressions	Clicks	CTR	E CPM
1,365.9	84,253	238	0.28%	10.21
<b>₽</b> -5.1%	<b>‡</b> -19.2%	<b>‡</b> -22.0%	<b>₽</b> -3.4%	<b>17.5</b> % <b>1</b>

