

# **Digital Marketing Report**



NAHAC HAF 2024

Mar 1, 2024 - Mar 31, 2024

#### **CAMPAIGN IMPACT TOTALS**

Cost

**Total Impressions** 

Total Clicks

Average CTR

2,319.92

116,218

516

0.29%

**1** 5.4%

**9.4%** 

**₽** -8.2%

**■** -18.2%

#### **SUMMARY**

In March, we maintained a strong performance, with a 9.4% increase in overall impressions, totaling just over 116,200 (up from just over 106,000 MoM), but a 8.2% decrease in total clicks, attributed to an 18.2% reduction in the average Click-Through Rate (CTR) to .29%.

Google Ads demonstrated robust performance during March, with a slight .6% increase in impressions to 1,536, countered by a 4.1% decrease in clicks to 187 resulting from a 4.7% decrease in CTR to 12.17%.

Although this is down slightly from February's 12.77 CTR for Google Ads, we've still substantially surpassed the industry standard of 2.51%, successfully bolstering engagement and clicks, leading to increased website traffic and interaction with NAHAC.

Digital Display also exhibited commendable performance last month, experiencing an excellent 16.9% uptick in impressions and a noteworthy 9.1% surge in clicks to 96, driven by slight 6.6% decrease in CTR, however still over 3x the industry standard of .10% for Display.

March saw a few slight dips in Pre-Roll KPIs, registering a 9.5% increase in impressions to 114,682 impressions but a 10.4% decrease in clicks to 329 driven by an 18.2% decrease in CTR to .29% (from .35% MoM).

Going forward, our strategy will prioritize retargeting exclusively for Display campaigns, while allocating the majority of the remaining display budget towards English pre-roll videos.

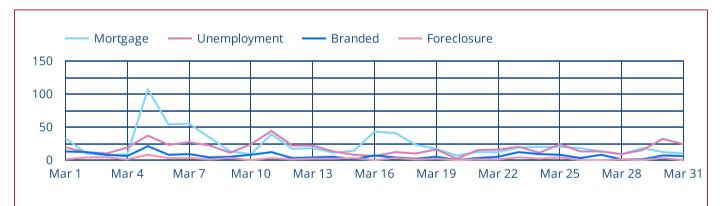




# Google Ads

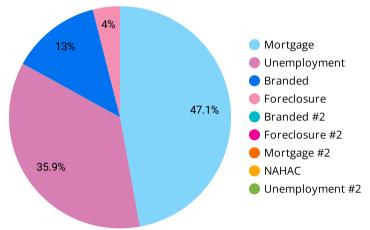
Cost. **Impressions** Clicks CTR Avg. CPC 715.23 1,536 187 12.17% \$3.25 **₽** -0.5% **±** 0.6% -4.1% -4.7% **★** 3.7%

	Ad group	Impressions *	Clicks	CTR
1.	Mortgage	724	67	9.25%
2.	Unemployment	551	77	13.97%
3.	Branded	200	38	19%
4.	Foreclosure	61	5	8.2%

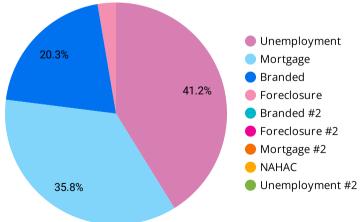


	City	Impressions *	Clicks	CTR
1.	Paradise	689	56	8.13%
2.	Las Vegas	625	95	15.2%
3.	Henderson	75	18	24%
4.	North Las Vegas	59	6	10.17%
5.	Sunrise Manor	23	7	30.43%
6.	Pahrump	14	0	0%
7.	Mesquite	9	0	0%

## Impressions by Ad Group



## Clicks by Ad Group





# Digital Display

Cost.	Impressions	Clicks	CTR (Click Through	n Rate) E CPM
224	28,307	96	0.34%	4.98
<b>17.1%</b>	<u></u> 16.9%	<b>9.1%</b>	<b>=</b> -6.6%	<b>1</b> 0.3%

	Banner	Impression	% Δ	C	%	CTR	% ∆	E	%
1.	NAHAC14717-320x50-Static-Banner	6,066	16.5% 🛊	21	-1	0.35%	-30.7% 🖡	4	0
2.	NAHAC-HAF-14717-320x50-Animate	5,874	14.9% 🛊	17	-5	0.29%	-17.8% 🖡	4	0
3.	NAHAC14717-300x250-Static-Banner	4,438	7.9% 🛊	10	-9	0.23%	-15.7% 🖡	4	0
4.	NAHAC-HAF-14717-300x250-Animat	4,252	-0.7% 🖡	7	-3	0.16%	-35.9% 🖡	4	0
5.	NAHAC14717-728x90-Static-Banner	2,719	65.8% 🛊	20	1	0.74%	34.0% 🛊	4	0
6.	NAHAC-HAF-14717-728x90-Animate	2,625	65.4% 🛊	11	2	0.42%	-26.1% 🖡	4	0
7.	NAHAC14717-160x600-Static-Banner	660	6.3% 🛊	0	-	0%	-	4	0
8.	NAHAC-HAF-14717-160x600-Animat	587	6.7% 🛊	1	-	0.17%	-	5	0
	Grand total	28,307	16.9% 🛊	96	9	0.34%	-6.6% 🖡	4	0



### Impressions by Banner

9.3%

9.6%

15%

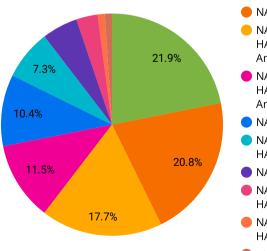


20.8%

- NAHAC-HAF-14717-300x250-Animated-Banner
- NAHAC14717-728x...
- NAHAC-HAF-14717-728x90-Animated-Banner
- NAHAC14717-160x...
- NAHAC-HAF-14717-160x60...
- NAHAC14717-300x...
- others

### Clicks by Banner

15.7%



- NAHAC14717-320x...
- NAHAC14717-728x...
- NAHAC-HAF-14717-320x50-Animated-Banner
- NAHAC-HAF-14717-728x90-Animated-Banner
- NAHAC14717-300x...
- NAHAC-HAF-14717-300x25...
- NAHAC14717-300x...
- NAHAC-
- HAF-14717-300x60...

  NAHAC-
- HAF-14717-160x60...
- others





## Pre-Roll

Cost	Impressions	Clicks	CTR	E CPM
1,604.69	114,682	329	0.29%	8.81
<b>≜</b> 8.2%	<b>9.5%</b>	<b>=</b> -10.4%	<b>‡</b> -18.2%	<b></b> -1.2%

