

# Digital Marketing Report



Apr 1, 2024 - Apr 30, 2024

#### **CAMPAIGN IMPACT TOTALS**

Cost

Total Impressions

**Total Clicks** 

Average CTR

1,776.22

91,395

450

0.29%

**1** -23.4%

-21.4%

**‡** -12.8%

**2.8%** 

#### **SUMMARY**

In April we maintained a strong performance but did experience a few KPI decreases, including a 21.4% decrease in total impressions to 91,395 (down from 116,200 MoM) which corresponds with the 23.4% decrease in total spend for April. The overall CTR however did see a 2.8% increase to .29%.

Google Ads demonstrated robust performance during April, with very slight KPI decreases including a .1% decrease in impressions to 1,534 (down from 1,536 Mom,) a 1.1% decrease in clicks to 185 (down from 187 Mom) and a .9% decrease in CTR to 12.06%.

Although this is down slightly from March's 12.17 CTR for Google Ads, we've still substantially surpassed the industry standard of 2.51%, successfully bolstering engagement and clicks, leading to increased website traffic and interaction with NAHAC.

Digital Display exhibited good performance for April, however also experienced KPI decreases comparable to the 36.7% decrease in spend for display, experiencing a 16.2% decrease in impressions to 23,714 and a 40.6% decrease in clicks to 57 (down from 96 MoM) along with a 29.1% decrease in CTR to .24%. This is still more than double the .10% industry standard for display.

April also saw a few dips in Pre-Roll KPIs, registering a 21.6% decrease in impressions to 89,861 (down from 114,682 MoM) and a 19.5% decrease in clicks to 265 (down from 329 MoM) resulting from a 2.8% increase in CTR to .29%. These decreases are consistent with the 33.8% decrease in spend for PreRoll for April.

Going forward, our strategy will prioritize retargeting exclusively for Display campaigns, while allocating the majority of the remaining display budget towards English pre-roll videos.

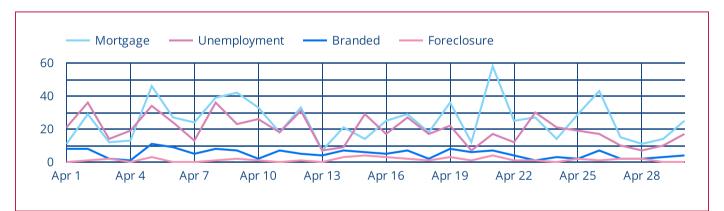




Cost. **Impressions** Clicks CTR Avg. CPC 185 12.06% 714.36 1,534 \$3.28 -0.1% **-0.1% ‡** -1.1% -0.9% **1.0%** 

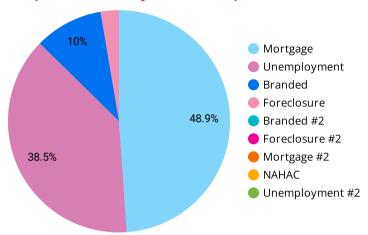
B R A I N

	Ad group	Impressions •	Clicks	CTR
1.	Mortgage	750	92	12.27%
2.	Unemployment	590	67	11.36%
3.	Branded	153	22	14.38%
4.	Foreclosure	41	4	9.76%

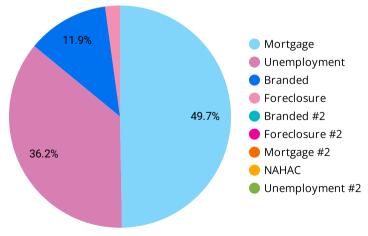


	City	Impressions *	Clicks	CTR
1.	Las Vegas	879	114	12.97%
2.	Paradise	443	44	9.93%
3.	Henderson	67	7	10.45%
4.	North Las Vegas	60	9	15%
5.	Sunrise Manor	26	2	7.69%
6.	Pahrump	18	1	5.56%
7.	Laughlin	11	1	9.09%

## Impressions by Ad Group



## Clicks by Ad Group





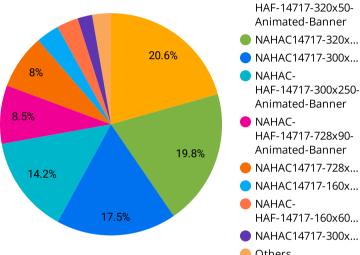
# Digital Display

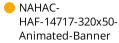
Cost.	Impressions	Clicks	CTR (Click Through	n Rate) E CPM
142	23,714	57	0.24%	3.76
<b></b> -36.7%	<b>‡</b> -16.2%	<b>-40.6%</b>	<b>‡</b> -29.1%	<b>-24.4%</b>

	Banner	Impression	%Δ	C	%	CTR	% Д	E	%
1.	NAHAC-HAF-14717-320x50-Animate	4,890	-16.8% 🖡	13	-2	0.27%	-8.1% 🖡	3	
2.	NAHAC14717-320x50-Static-Banner	4,701	-22.5% 🖡	9	-5	0.19%	-44.7% 🖡	3	
3.	NAHAC14717-300x250-Static-Banner	4,154	-6.4% 🖡	5	-5	0.12%	-46.6% 🖡	3	
4.	NAHAC-HAF-14717-300x250-Animat	3,370	-20.7% 🖡	4	-4	0.12%	-27.9% 🖡	3	
5.	NAHAC-HAF-14717-728x90-Animate	2,014	-23.3% 🖡	12	9	0.6%	42.2% 🛊	3	
6.	NAHAC14717-728x90-Static-Banner	1,890	-30.5% 🖡	9	-5	0.48%	-35.3% 🖡	3	
7.	NAHAC14717-160x600-Static-Banner	797	20.8% 🛊	0	-	0%	-	3	
8.	NAHAC-HAF-14717-160x600-Animat	741	26.2% 🛊	0	-1	0%	-100.0%	3	
	Grand total	23,714	-16.2% 🖡	57		0.24%	-29.1% 🖡	3	



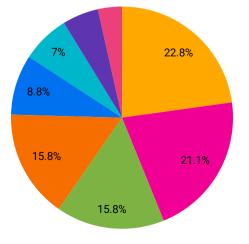
#### Impressions by Banner





- NAHAC14717-300x...
- HAF-14717-728x90-
- NAHAC14717-728x...
- NAHAC14717-160x...
- HAF-14717-160x60...
- Others

#### Clicks by Banner



- NAHAC-HAF-14717-320x50-Animated-Banner
- NAHAC-HAF-14717-728x90-Animated-Banner
- NAHAC14717-320x...
- NAHAC14717-728x... ● NAHAC14717-300x...
- NAHAC-
- HAF-14717-300x25...
- NAHAC14717-300x...
- NAHAC-HAF-14717-300x60...
- NAHAC-HAF-14717-160x60...
- Others

NEVADA AFFORDABLE HOUSING ASSISTANCE CORPORATION



## Pre-Roll

 Cost
 Impressions
 Clicks
 CTR
 E CPM

 1,061.86
 89,861
 265
 0.29%
 7.44

 ↓ -33.8%
 ↓ -21.6%
 ↓ -19.5%
 ♠ 2.8%
 ↓ -15.5%

